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BOARD OF DIRECTORS MEETING  
22ND DISTRICT AGRICULTURAL ASSOCIATION  
DEL MAR FAIRGROUNDS via ZOOM  
2260 JIMMY DURANTE BOULEVARD  
DEL MAR, CALIFORNIA 92014

TUESDAY, FEBRUARY 8, 2022  
1:30 P.M.

REPORTED BY: MARY JULIA COLEMAN KIEFER  
AAERT CERTIFIED ELECTRONIC REPORTER NO. 1468  
  
(via Zoom)

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IN ATTENDANCE

OFFICERS:

G. Joyce Rowland, President

Richard Valdez, Second Vice President

Carlene Moore, Chief Executive Officer

DIRECTORS PRESENT:

Lisa Barkett, Director (via Zoom)

Michael Gelfand, Director (via Zoom)

Kathlyn Mead, Director (via Zoom)

Don Mosier, Director (via Zoom)

San Nejabat, Director (via Zoom)

DIRECTORS ABSENT:

Frederick Schenk, First Vice President

ALSO PRESENT:

Donna O'Leary, Executive Assistant

Josh Caplan, Deputy Attorney General (via Zoom)

Henry Rivera, Operator/Production (via Zoom)

Dustin Fuller, Environmental (via Zoom)

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1 DEL MAR, CALIFORNIA, TUESDAY, FEBRUARY 8, 2022

2 1:30 P.M.

3 ---000---

4 PRESIDENT ROWLAND: Good afternoon, everyone,  
5 and welcome to the February meeting of the 22nd DAA. And  
6 so I call the meeting to order.

7 And just to let you know, we have a new court reporter  
8 with us, Julia Coleman, so there may be a couple times  
9 when we are checking mics and checking names so just be  
10 mindful of that. And welcome aboard.

11 So may we have our roll call, please.

12 DONNA O'LEARY: President Joyce Rowland.

13 PRESIDENT ROWLAND: Present.

14 DONNA O'LEARY: Vice President Frederick Schenk  
15 is absent.

16 (Vice President Frederick Schenk not present.)

17 DONNA O'LEARY: Vice-President Richard Valdez.

18 VICE PRESIDENT VALEZ: Present.

19 DONNA O'LEARY: Director Lisa Barkett.

20 DIRECTOR BARKETT: Present.

21 DONNA O'LEARY: Director Michael Gelfand.

22 DIRECTOR GELFAND: Present.

23 DONNA O'LEARY: Director Kathlyn Mead.

24 DIRECTOR MEAD: Here.

25 DONNA O'LEARY: Director Don Mosier.

1 DIRECTOR MOSIER: Here.

2 DONNA O'LEARY: And Director Sam Nejabat.

3 DIRECTOR NEJABAT: Here.

4 PRESIDENT ROWLAND: Okay. Thank you for that.

5 The first item is the Consent Calendar. So I'll  
6 ask first if members of the Board have any requests to  
7 have items discussed separately. If not, we will move to  
8 public comment.

9 Okay. Seeing none, we have two members of the  
10 public who've asked to speak on the Consent Calendar. And  
11 the first member of the public is Martha Sullivan.

12 MARTHA SULLIVAN: Hello. This is Martha  
13 Sullivan.

14 I wanted to be -- seeing the technical  
15 assistance and implementation oversight of storm water  
16 management plan on the contract approval, you know,  
17 prompted me to ask that there be a status report on this.  
18 I don't expect it during this agenda item, but I think,  
19 given the problems noted last summer and fall, they would  
20 be helpful for both the public and the Board to have a  
21 status report on this.

22 Thank you.

23 PRESIDENT ROWLAND: So just to clarify, you are  
24 not asking that it be removed from the agenda. You're  
25 asking that we give you a status report that the --

1                   MARTHA SULLIVAN: That's correct.

2                   PRESIDENT ROWLAND: -- coming up?

3                   Okay. Thank you for that.

4                   The second member of the public to speak is  
5 Adam West.

6                   ADAM WEST: Hi. I'm going to pass on this item.

7                   PRESIDENT ROWLAND: Thank you very much.

8                   Okay. So hearing no request for things to be  
9 removed from the Consent Calendar, we now need a roll  
10 call.

11                   DONNA O'LEARY: Motion to --

12                   PRESIDENT ROWLAND: I'm sorry. We need a  
13 motion, first, and the roll call.

14                   DIRECTOR MOSIER: Second.

15                   PRESIDENT ROWLAND: So was that Lisa,  
16 Dr. Barkett?

17                   DIRECTOR BARKETT: Yes. That's correct.

18                   PRESIDENT ROWLAND: And Director Mosier second?  
19 Thank you.

20                   Now a roll call, please.

21                   DONNA O'LEARY: President Rowland.

22                   PRESIDENT ROWLAND: Aye.

23                   DONNA O'LEARY: Vice President Valdez.

24                   VICE PRESIDENT VALEZ: Aye.

25                   DONNA O'LEARY: Director Barkett.

1 DIRECTOR BARKETT: Aye.

2 DONNA O'LEARY: Director Gelfand.

3 DIRECTOR GELFAND: Aye.

4 DONNA O'LEARY: Director Mead. Director Mead?

5 DIRECTOR MEAD: Aye.

6 DONNA O'LEARY: Director Mosier.

7 DIRECTOR MOSIER: Aye.

8 DONNA O'LEARY: And Director Nejabat.

9 DIRECTOR NEJABAT: Aye.

10 PRESIDENT ROWLAND: Okay. We will now move to  
11 the management report, and so the order will be that the  
12 report will be heard, and then the Board will have -- may  
13 have questions. And then we will have members of the  
14 public comment after that.

15 So Carlene? Sorry. Taking her mask off.

16 CEO CARLENE MOORE: Caught in my earring. Sorry  
17 about that.

18 All right. So first off, a few just operational  
19 updates and announcements. We have met with the operator  
20 for Horse Park, West Palms Events, brought together both  
21 teams, both Water Quality Improvement teams, so we are  
22 working through those, working together in terms of  
23 outreach to the regional board. There will be more  
24 information to come on that over the course of the coming  
25 month.

1           It was -- in the IFE newsletter just a couple of  
2 weeks ago, saw the announcement, and so I found it  
3 interesting that, you know, both in our industry news,  
4 that the funding that Sandag has received for the -- to  
5 complete the design work of the -- the train stop, in  
6 essence, the seasonal platform here at the Fairgrounds,  
7 they are receiving that funding so that was very exciting  
8 news to see. It includes some of the other, you know,  
9 work -- design work that they need to do in terms of, you  
10 know, the double-tracking, the second set of tracks, and  
11 things like that. So, again, this is for completing the  
12 design work. This is not for actual construction.

13           But once there is funding for construction, and  
14 should that move forward, the anticipated timeline is they  
15 are looking at this project being completed by 2030. The  
16 cost of it is about \$142 million, just to put it in  
17 perspective for everyone. So it's been, I think from what  
18 I've heard, 25 years in the making, and this is -- it's  
19 just getting closer and closer every day; so just some  
20 exciting news in terms of that. 2030 will be before any  
21 of us knows it.

22           Yesterday, Governor Newsom announced that mask  
23 mandates for indoor activities will be lifted next week  
24 for those that are fully vaccinated, as well as the  
25 restrictions that have been in place for indoor and

1 outdoor mega events will also be changing; so, you know,  
2 we will continue to monitor the information and the  
3 changes in that as we draw nearer to the return of the San  
4 Diego County Fair this summer.

5           So beginning next week, on February 15th, indoor  
6 mega events will now be categorized as more than a  
7 thousand people. During this -- this current mask  
8 mandate, that's been at 500 people. And then, for outdoor  
9 events, it is increasing from 5,000 to 10,000.

10           For indoor, it will require vaccinations or  
11 negative tests; so anytime you're going to have a thousand  
12 or more people indoor. In terms of the outdoor events,  
13 there won't be a vaccination requirement, but masks or  
14 negative tests will be recommended.

15           And so I think in the coming weeks our team is  
16 going to be meeting with Gary Johnson and the County  
17 resiliency team that we worked with last year, in terms of  
18 planning Home-Grown Fun, to start working with them as we  
19 just continue to navigate through these changes. But I  
20 think we are seeing what we anticipated, learning from  
21 last year and the experience that we all went through of,  
22 you know, brighter times ahead as we continue to come out  
23 of the winter -- the winter months.

24           PRESIDENT ROWLAND: Carlene, may I ask a  
25 question on that?

1 CEO CARLENE MOORE: Um-hum.

2 PRESIDENT ROWLAND: So since the fair tends to  
3 be a mixed venue of indoor and outdoor, is that one of the  
4 issues that you are navigating?

5 CEO CARLENE MOORE: Yes. And so there may be,  
6 by that time, which is similar to, you know, we had last  
7 year during Home-Grown Fun, where there were signs and  
8 things posted in terms of as you accessed into the  
9 buildings, as compared to being outdoors.

10 So we will have -- we will continue to, like I  
11 said, monitor that and have more information as we get  
12 closer to it.

13 PRESIDENT ROWLAND: Thank you.

14 CEO CARLENE MOORE: Um-hum.

15 Some construction project updates: The Surf and  
16 Turf RV project is -- is wrapping up, and we do anticipate  
17 that being completed by the end of this month, as we had  
18 talked about with the transformers in place.

19 The Via De La Valle widening project is moving  
20 forward. We have -- our staff has met with  
21 representatives from the City of San Diego, as well as the  
22 construction company, Lennar, on that. It is anticipated  
23 it is going to take -- because of the time that has lapsed  
24 on this project, it is -- a lot of the permits and  
25 authorizations have expired, and so not anticipating any

1 major changes to design and things like that of the  
2 widening project, but it will take some time to get those  
3 permits and authorizations either renewed and/or approved.

4 In terms -- City of Del Mar affordable housing,  
5 just that, you know, we continue -- our staff continues to  
6 work with the City staff on that, you know, and the  
7 possibility of opportunities here at the Fairgrounds.

8 The golf center roof project, which I reported  
9 on last month, we are contemplating moving that project to  
10 summer so that it's not during the rainy season, as well  
11 as allowing time for the tenants to make some adjustments  
12 because the entire roof will need to come off of the  
13 building. And so they may have opportunity, you know, to  
14 be able to do, you know, sidewalk sales-ish type of  
15 operations in better weather. We anticipate that that  
16 project is going to be about two to four weeks of  
17 construction but potentially could go as long as six  
18 weeks, depending on if there are restrictions, for  
19 instance, around the hours that construction can -- can  
20 take place.

21 The Center, the State fire marshal will actually  
22 be out here tomorrow, and fingers are crossed that we are  
23 going to receive our temporary occupancy for that  
24 tomorrow. In the meantime, staff is -- which really is a  
25 significant step of, in essence, kind of wrapping up the

1 construction of the facility. And then our staff is -- I  
2 am still in the process of running the various, you know,  
3 network and cabling for security cameras, wi-fi hotspots,  
4 locks on doors, and things like that and just really  
5 preparing the offices and some of the supporting rooms in  
6 that infrastructure for opening it. So for all intents  
7 and purposes, it will be ready to open soon, and we are -  
8 and been working on a scope of work for a managing  
9 promoter for it.

10 Oh, Michael?

11 DIRECTOR GELFAND: Yeah. You said that the fire  
12 marshal was going to give you, potentially, tomorrow a  
13 temporary operating certificate? Not a permanent  
14 certificate of occupancy?

15 CEO CARLENE MOORE: Correct. Temporary in  
16 terms -- temporary occupancy meaning that we are very  
17 close. Then there -- then there are just a few more  
18 things to be done before, in essence, the final project is  
19 signed off on. And some of that is the work that our  
20 staff is having to do with regard to, you know, like,  
21 automatic doors and security systems and things of that  
22 nature.

23 PRESIDENT ROWLAND: And before you move on, back  
24 to  
25 Surf and Turf, I had a question about the --

1 CEO CARLENE MOORE: Um-hum.

2 PRESIDENT ROWLAND: So mostly RVs that are at  
3 the Horse Park right now are Surf and Turf --

4 CEO CARLENE MOORE: -- patrons?

5 PRESIDENT ROWLAND: -- patrons who have been  
6 dislocated and now -- and then will move back?

7 CEO CARLENE MOORE: Yes.

8 PRESIDENT ROWLAND: Okay.

9 CEO CARLENE MOORE: Yes. So they -- so many of  
10 them temporarily relocated to Horse Park during this  
11 construction period, and then they'll be coming back once  
12 it's completed. So most likely next month.

13 And then, in terms of the Water Quality  
14 Improvement Project, the -- the construction of that  
15 project is complete, and we have been working with -- with  
16 our engineers as well as the San Elijo JPA and other  
17 consultants to finalize it, work out some -- again, some  
18 of just the bugs and things like that, of, you know,  
19 bringing a system such as this online.

20 It's really a state-of-the-art system for the  
21 state of California, and we anticipate having a -- an  
22 announcement for public a ribbon-cutting ceremony on that  
23 project later this spring.

24 In terms of just some in- -- and then some  
25 industry news and updates. Just last month, several of us

1 attended the Western Fairs Association Convention and  
2 Trade Show. And at it they had -- CFA hosted a Board  
3 training. And this is -- I know several of our Board  
4 members have been through it or to this training that they  
5 have offered at various times over the last few years. At  
6 this one, they really placed a very heavy emphasis on the  
7 required trainings for staff and especially seasonal staff  
8 of DAAs. Sometimes we refer to them as the  
9 125-day employees, as well as for Board members.

10           So this past fall, AB 623 was enacted, and  
11 within that, DAA directors must complete all mandatory  
12 trainings and forms in order to participate in meetings.  
13 And so we are working with CDFA in terms of updating  
14 records and things, and so then Donna will then be  
15 reaching out to each of you in terms of if you have any  
16 classes to complete and what those classes -- what those  
17 classes are. And that's the online university and making  
18 sure that you have access to it and things like that  
19 through CDFA.

20           PRESIDENT ROWLAND: Thank you for that. Thank  
21 you for the encouragement.

22           CEO CARLENE MOORE: Then we also -- another  
23 session was -- just an update was provided again on the --  
24 the JPA transition. And so the most -- if you recall,  
25 back at our December Board meeting, I had updated

1 following the November Fall Managers' Conference on that.  
2 It is continuing to move forward. They have presented  
3 the -- the concept to the governor's office and are  
4 currently working on documents in terms of, like,  
5 operating great -- operating agreement templates and  
6 things of that nature for further review.

7 And, again, this is the -- this is, you know,  
8 CDFA and CFA, California Fairs Alliance representatives.  
9 Also representatives from the RCRC, which is the Rural  
10 Counties Counsel, who are all working on this together as  
11 a possible -- and keep in mind this is, you know,  
12 possible, because it is anticipated to be an opt-in format  
13 for fairs to participate in for governance structure  
14 changes in the potentially not too distant future.

15 Another session that some of us attended was a  
16 possible opportunity regarding Fantasy Sports at satellite  
17 wagering facilities, and that would be through CARF, which  
18 is the California Authority of Racing Fairs, and it is  
19 something that we are continuing to explore -- explore  
20 further in terms of what that opportunity might be here  
21 for our off-track betting operations.

22 And then, lastly, at the convention, and it's  
23 just a huge shout-out and a congratulations to the Madera  
24 District Fair, who won the Merrill Award for their fair  
25 camp TV program. And I think we were all really excited

1 and pleased with -- and just the creativity that they used  
2 in this. So they started a fair camp program several  
3 years ago with their -- their Parks and Recreation, you  
4 know, kids coming ahead and doing some activities and  
5 learning about fair and things like that for the day. And  
6 then, of course, during the pandemic, when there weren't,  
7 you know, summer camp programs and things happening, they  
8 shifted to, in essence, a Zoom program, you know, an  
9 online program. And then -- in 2020.

10 And then in 2021 they transitioned to a YouTube  
11 television broadcast, and it was just so incredibly  
12 creative to see, you know, how they've gone about, in  
13 essence, bringing aspects of the fair, having farmers come  
14 in and talk about agriculture a little bit and then  
15 connecting that to, you know, a craft or an activity to  
16 participate in to items that, you know, that kids could  
17 then, you know, make from home for then entering, you  
18 know, into the fair when it's held, and stuff. And so  
19 it's definitely something, as an industry, for us to look  
20 to and be inspired by. And so it was just very  
21 impressive. We're going to get really creative on it.

22 And so with that, if -- hopefully, Denise has  
23 volume now, I'm going to -- Mark Wiggins, the general  
24 manager of Premier, was unable to attend today's meeting,  
25 and so we have Denise Steele, who will be reviewing the --

1 Premier's financial statements for the month of December.  
2 And Denise is the catering manager for Premier.

3 DENISE STEELE: Hi. Can you hear me?

4 PRESIDENT ROWLAND: Yes.

5 DENISE STEELE: Oh, good. Thank you. I just  
6 switched computers for you.

7 Okay. So I guess let's look at December. We  
8 actually had a budget of 55,600 for revenues, and we  
9 actually came in at 366,272. Part of that was an  
10 adjustment from Breeders' Cup that came to us later. And  
11 then our additional revenues that we brought in from Queen  
12 Bee, Jingle Bell, and Snow N Glow. So our December  
13 revenues ended up at 366,272, which was great, which  
14 brought us from a 220,000 budgeted loss to 115,000 only  
15 loss. So that was good news. And then our actual --  
16 Yeah?

17 PRESIDENT ROWLAND: How much of the 366,272 was  
18 from Breeders' Cup?

19 DENISE STEELE: 237,489. \$237,489.

20 PRESIDENT ROWLAND: Thank you.

21 DENISE STEELE: You're welcome.

22 And if you needed to know the breakdown from  
23 Queen Bee, Jingle Bell, or Snow N Glow, let me know.  
24 And then our actual year-to-date revenues, we were  
25 budgeted to do a -- 15,430,000, where we came in at

1 14,092,000. However, because our -- between our cost of  
2 goods bids and our payrolls and all of our operating  
3 expenses, our net profit was budgeted at 3,570,000, and we  
4 actually came in at 3,760,000 so beating budget by about  
5 200,000. So that was great. Good news for us.

6 PRESIDENT ROWLAND: Okay. Any questions from  
7 the Board?

8 DONNA O'LEARY: Thank you very much, Denise.

9 CEO CARLENE MOORE: Thank you, Denise.

10 DONNA O'LEARY: You're welcome.

11 CEO CARLENE MOORE: And thank you for that  
12 attention to -- in terms of operating costs and things  
13 being lowered as well. I know you guys have worked really  
14 hard on that.

15 And so then, lastly, just in terms of financial  
16 reports, so staff is continuing to work through the 2021  
17 reconciliation and year-end closeout. We, in terms of  
18 that, got the W-2s and 1099s printed and issued. We are  
19 also in the process -- they are in the process of  
20 onboarding an integrated, fixed assets module in terms of  
21 tracking our capital assets and depreciation; so really  
22 looking to -- to wrap up 2021 during the month of --  
23 during the month of February in anticipation of completing  
24 the CDFA-required Statement of Operations.

25 And then, along with that, they are working with

1 the new audit firm on the 2020 audit, as well as then  
2 preparation work for 2021 so that that can begin as soon  
3 as -- as soon as the books are wrapped up for 2021.

4 I want to draw your attention to page 15 of your packet  
5 and the balance sheet. And just to make note of -- that  
6 the columns for the year-over-year comparison columns of  
7 2019 and 2020 were not updated with the November  
8 information from those years. So, in fact, the correct  
9 figure for 2019 is actually, bottom-line figure, is  
10 \$167,013,389, so approximately about a \$2 million  
11 difference from -- from what you're seeing here. These  
12 numbers were as of September.

13 And then, in the November 2020 column, the  
14 correct figure is 148,447,656; so ,again, about a \$2  
15 million difference when you are comparing the year -- the  
16 years over year. And this is a result -- if you recall,  
17 we added the columns and it was hard-coded in in 2019 and  
18 2020. We have recently had some new computers and  
19 upgraded software introduced, and we just missed updating  
20 that hard-coded information into those columns. So that  
21 will be corrected for next month when we produce the  
22 December -- the December reports.

23 PRESIDENT ROWLAND: In 2021, automatically --

24 CEO CARLENE MOORE: And 2021 is from this --  
25 yes, the new software system; so it's a live feed of

1 information. And as we move into 2022 reporting, now 2021  
2 will be a live feed --

3 PRESIDENT ROWLAND: Right.

4 CEO CARLENE MOORE: -- as well as '22.

5 Additionally, in terms of the balance sheet, I'd also just  
6 want to point -- point out that the cash on hand through  
7 November of 2021 includes the ten-and-a-half million that  
8 we received from CDFA. This was the budget act of 2021  
9 funding that we received, which is based on cash-flow  
10 projections that were previously submitted through April  
11 of 2022, as well as it also includes the \$4.7 million net  
12 horse racing revenues that were received from DMTC for the  
13 2022 bond payments.

14 So that's -- so in terms of our -- our overall  
15 cash position, you know, those two are really two very  
16 significant items making up a little bit over \$15 million  
17 of that -- that big increase that you're seeing from 2019  
18 to 2021.

19 Additionally, it was previously requested, and  
20 in reports coming in the future, this will actually be  
21 added as a report footnote on the reports themselves, but  
22 there was a request for the debt breakdown that we have.  
23 And so, looking at the long-term debt line item of the  
24 almost \$65 million, that is comprised of 35.7 in the RTA  
25 bonds, 15.7 in the center between our iBank loan, as well

1 as the Premier funding that was provided for that, 7.4  
2 million for the Water Quality Improvement Project loans,  
3 3.4 million for the energy efficiency project that we did  
4 back in 2019, and then the remaining 2.6 million of the SB  
5 84 or the pension loan to be paid back to CDFA.

6 Turning your attention now -- unless there are  
7 any questions on the balance sheet?

8 PRESIDENT ROWLAND: Can you refresh my memory:  
9 On the pension loan, was that in the 2008 time frame?  
10 When was that?

11 CEO CARLENE MOORE: No. The pension loan was, I  
12 believe, in 2016. That was with Governor Brown and SB 84  
13 that was provided, and this is our por- -- then it was  
14 allocated out --

15 PRESIDENT ROWLAND: Right.

16 CEO CARLENE MOORE: -- to the departments, and  
17 this is the portion allocated down to -- down to us.

18 PRESIDENT ROWLAND: Okay. Thanks for the  
19 reminder.

20 CEO CARLENE MOORE: Uh-huh.

21 So then, seeing no questions, turning to page 16 and the  
22 P and L, so they -- the funds that I mentioned that are  
23 reflected on our balance sheet in terms of our cash, they  
24 are ac- -- they are also currently reflected as revenues  
25 on this P and L, and we will actually be correcting the

1 posting of those, moving them from revenues to deferred  
2 revenue since they are actually advanced -- it's advanced  
3 funding for 2022 expenses. So that will be an adjustment  
4 that we are making prior -- prior to closing the books.  
5 Additionally, there are savings that are being shown, in  
6 terms of year-to-date over the budget, primarily found in  
7 interest expense, wherein we had budgeted for nearly the  
8 full obligation of the bonds, which is 3.3 million. We  
9 had budgeted approximately \$3 million for that when, in  
10 fact, DMTC actually wound up fully covering the 2021 bond  
11 payments. So there is approximately a \$3 million savings  
12 in that in terms of our expenses.

13           And then another significant area is in  
14 insurance, and that is that our unemployment insurance  
15 significantly dropped off beginning in quarter two,  
16 carried through quarters three and four, from what we were  
17 seeing, and therefore projecting, in terms of budgeting,  
18 from 2021.

19           In addition to that, then we also have some, you  
20 know, revenue sources that came in higher than  
21 anticipated, and I think, you know, if everybody will  
22 recall, the success of Homegrown Fund, which did even  
23 better than we had anticipated, as well as, then, you  
24 know, food and beverage as a result of horse racing was  
25 much stronger than anticipated. And then also, too,

1 satellite wagering has been performing better than  
2 anticipated; so there is a number of factors both on an  
3 expense-savings side as well as then on a  
4 revenue-generation side that are contributing to overall  
5 fiscal health for -- for 2021.

6 Are there any questions?

7 PRESIDENT ROWLAND: Any other -- any other  
8 questions from the Board?

9 I don't see any up there; so we do have a.  
10 couple -- there are no action items here, but we do have a  
11 couple members of the public who would like to speak on  
12 the management report. And the first member of the public  
13 signed up to speak is Martha Sullivan.

14 CEO CARLENE MOORE: She's muted.

15 MR. RIVERA: You're in the meeting, Martha.  
16 Star six.

17 MARTHA SULLIVAN: I'm sorry. I thought I hit  
18 the Star 6, and I guess I didn't.

19 PRESIDENT ROWLAND: You're here now.

20 MARTHA SULLIVAN: I am still waiting for an  
21 explanation of how the no-bid extension of Premier's  
22 contract and their \$2 million capital loan associated with  
23 this extension complies with State procurement laws  
24 renewals. My understanding at the last meeting was that I  
25 would be hearing something further from the CEO and the

1 Attorney General. And/or.

2 PRESIDENT ROWLAND: Thank you. We'll check on  
3 the status of that. Thank you.

4 And the second member of the public who has  
5 signed up to speak is Adam West.

6 ADAM WEST: I'll pass on this item. Thank you.

7 PRESIDENT ROWLAND: Okay. So we will now move  
8 into general business. And the first item on general  
9 business is the DMTC Liaison Committee, and I'll turn it  
10 over to the Chair, Richard Valdez.

11 VICE PRESIDENT VALEZ: Thank you very much.  
12 I think it's a pretty light month of reporting, but I'm  
13 going to pass that over to -- you're always so far away  
14 there -- to both Josh Rubenstein, and I think that's Mike  
15 Ernst with him. I'll pass it on over to you guys.

16 JOSH RUBENSTEIN: Good afternoon, District  
17 Directors and staff. It's actually Joe Harper, Del Mar --

18 HENRY RIVERA: Oh, hey, Joe. I apologize.

19 PRESIDENT ROWLAND: It is a little hard to see  
20 you.

21 JOSH RUBENSTEIN: We'll Zoom in next time, for  
22 sure. Sorry about that.

23 PRESIDENT ROWLAND: And then, remember, we have  
24 a new court reporter; so please remember to speak up so  
25 Julia can hear you.

1 JOSH RUBENSTEIN: Sure. Julia, I'm  
2 Josh Rubenstein with the Del Mar Thoroughbred Club.

3 As we felt it was important to show the economic  
4 impact for horse racing at Del Mar, included in your Board  
5 package is our communication with the Chair of the  
6 Democratic Party, California Democratic Party, Rusty  
7 Hicks. And we are happy to answer any specific questions  
8 you may have on the

9 Del Mar Thoroughbred Club's 110 -- over \$110  
10 million contribution over the last 10 years to the 22nd Ag  
11 District and the Racetrack Authority. And as we've  
12 mentioned numerous times, all of DMTC's net revenues are  
13 distributed to the State, to those two entities, the Ag  
14 District and Race Track Authority.

15 We also felt it was important to acknowledge  
16 horse racing's impact to local business. And prior to the  
17 pandemic, in August of 2019, the Sports Management  
18 Research Institute conducted a study at Del Mar to measure  
19 the impact, the economic impact, of horse racing on the  
20 local community.

21 Some key findings: 63 percent of respondents  
22 said that Del Mar horse racing was their main reason for  
23 visiting the area; 25 percent were non-local residents,  
24 and their traveling party averaged 3.47 persons. Their  
25 average length of stay in town, Solana Beach, Del Mar, and

1 the surrounding community, was 7.9 nights; and the average  
2 trip expenditure -- and this is really an impressive  
3 number -- the average trip expenditure by visitor group  
4 was \$2,335 per group, and that included \$1,137 of lodging  
5 or accommodations and \$490 worth or spent at restaurants.  
6 So these are just some of the examples of the impact that  
7 horse racing has not on -- just on the state of California  
8 but on the local community.

9 And with that, we are happy to answer any  
10 specific questions that you may have.

11 PRESIDENT ROWLAND: So Board members, any  
12 questions?

13 I don't see any hands raised.

14 Anything else, Director Valdez?

15 VICE PRESIDENT VALEZ: No.

16 PRESIDENT ROWLAND: Okay. So we'll move to  
17 public comment. And we have five members of the public  
18 signed up to speak on this item. And the first member of  
19 the public signed up is Martha Sullivan.

20 MARTHA SULLIVAN: Hello, again.

21 The bigger picture of the economic impact is  
22 that California doesn't need to keep gambling horses'  
23 lives for economic gain. California Lottery and Indian  
24 gaming do almost six times the business that California  
25 horse racing does. And there are 76 Indian casinos here,

1 compared to three year-round horse racing tracks, with Del  
2 Mar just being -- operating, like, three to four months of  
3 each year. Plus, the California Lottery contributes 1.8  
4 billion, billion with a B, to California public school  
5 districts per year.

6 According to California Lottery, for the first  
7 time in its 37 history, sales in a single fiscal year  
8 topped a billion, the Lottery reports. And -- and, again,  
9 as a result of the sales, public school districts in  
10 California receive 1.86 billion in supplemental funding.  
11 California is the nation's largest Indian gaming state in  
12 the nation with total revenues of nine billion, annually.  
13 And there are 76 Indian casinos and five mini casinos.  
14 Contrast this with three billion in just this last  
15 reporting by the horse race -- California Horse Racing  
16 Board, down to 2.8 billion in wagers on horse racing.  
17 Horse racing, you know, has been eclipsed by the rest of  
18 gambling in California for decades now, and it continues  
19 to be eclipsed. We don't need to gamble horses' lives for  
20 economic gain. And when sports betting is approved by  
21 California voters, which is widely expected at the end of  
22 this year --

23 DONNA O'LEARY: Martha Sullivan, your time is  
24 up.

25 PRESIDENT ROWLAND: Thank you.

1           The next member of the public signed up to speak  
2 is Jane Cartmill.

3           MR. RIVERA: Jane, you're in the meeting. Star  
4 6.

5           JANE CARTMILL: Once again, I want to express to  
6 the Board my concern for the disposition of race horses  
7 last seen on the Del Mar track under disturbing  
8 circumstances. These horses were pulled up, walked off,  
9 vanned off, did not finish, yet have not been found in the  
10 requisite databases as of January 19th of this year.  
11 The Jockey Club manages one of the most sophisticated  
12 computer databases in the country holding the names of  
13 over three million horses and handling the daily results  
14 of every thoroughbred race in North American.  
15 Nevertheless, these injured horses in need of veterinary  
16 attention remain what we call missing in action.

17           The following horses were last seen at Del Mar.  
18 My allotted two minutes does not permit me to name them  
19 all.

20           July 18, 2021, Contagion pulled up, did not  
21 finish, vanned off.

22           July 29, 2021, King of Speed, vanned off after  
23 placing last.

24           August 5th, Moreavino injured, vanned off.

25           August 8th, High Dilute (phonetic) flipped and

1 got stuck in gate.

2 August 13th, Good With People, walked off, did  
3 not finish.

4 August 19th, Esagerare pulled up, did not  
5 finish, vanned off.

6 August 22, Forgiving Spirit bled, placed  
7 second-to-last, walked off.

8 August 22, Whiskey Blue did not finish.  
9 September 4th, Lucky Paradox pulled up, did not finish,  
10 walked off.

11 Every horse that bleeds, does not finish, is  
12 pulled up or vanned off must be factored in against Del  
13 Mar's claims of providing "the best and most-expensive  
14 care of any animals in the world," end quote, as well as  
15 its safety ranking. Not all of the impact of horse racing  
16 is economic. The real impact is anatomic.

17 DONNA O'LEARY: Ms. Cartmill, your time is up.

18 PRESIDENT ROWLAND: Thank you.

19 The next member of the public signed up to speak  
20 is Kim Marrs.

21 KIMBERLY MARRS: Good afternoon, Board members  
22 and staff of the 22nd GAA. My name is Kimberly Marrs, and  
23 I worked as a horse racing trainer for over 20 years. I  
24 am calling to support the DMTC and the reform efforts in  
25 California horse racing that has improved safety for

1 horses under our care.

2 I really love my job as a trainer in horse  
3 racing because I get to spend my day with the horses that  
4 I love. I put my heart into my job, and I hold myself to  
5 the highest standards when it comes to providing the best  
6 care possible for the horses I train.

7 The DMTC is deserving of our support and  
8 partnership. There has been a culture shift in California  
9 horse racing. The shift has led to a series of reforms  
10 and investments, all with the goal of prioritizing the  
11 safety and wellbeing of our horses. No other race track  
12 or race track management team exemplifies this new way of  
13 doing business other than Del Mar. Their record speaks  
14 for itself. It always gives me great pride to say that I  
15 train horses that race at Del Mar, recognized as the  
16 safest track in the country for three years in a row.

17 The 22nd DAA should also be proud of what we  
18 have accomplished collectively in horse racing at Del Mar.  
19 We have shown that safer horse racing is possible. We  
20 have set the standard in horse safety, and throughout the  
21 country, people look at us as a leader in horse safety  
22 reform. The impact of our work goes beyond Del Mar, and  
23 it feels good to know that our example is inspiring  
24 positive change throughout the industry.

25 Are we perfect? Absolutely not. Do we have

1 room for improvement? Absolutely yes. And I am confident  
2 that we will continue to improve the conditions for horses  
3 with new technologies and practices that are informed by  
4 research and best practices. There are a lot of new  
5 clinical research things that are going to be going on  
6 here soon to come up to possibly determine horses that  
7 could be at risk. There's a lot of good information,  
8 scientific information, that's coming out since 2-19 about  
9 how we train and manage horses. There's just an abundance  
10 of --

11 DONNA O'LEARY: Ms. Marrs, your time is up.

12 PRESIDENT ROWLAND: Thank you.

13 The next member of the public signed up to speak  
14 is Oscar De La Torre.

15 OSCAR DE LA TORRE: Hello. Can you hear me?

16 PRESIDENT ROWLAND: Yes, we can.

17 OSCAR DE LA TORRE: Yes. Thank you very much.

18 Good afternoon, Board members of the 22nd DAA  
19 and staff. My name is Oscar De La Torre. I'm a worker  
20 advocate working with backstretch workers throughout  
21 Southern California and just calling in, you know, once  
22 again, to support DMTC.

23 You know, it's really important in setting  
24 policies, you know, to ensure that we support people that  
25 are doing a good job, you know. All the good actors.

1 Especially in an industry like horse racing, we need to  
2 encourage them, support them, when they are doing the  
3 right thing right. And DMTC has shown, you know, has  
4 proven through its record that they can be trusted, that  
5 they are responsible, not just in, you know, implementing  
6 horse safety reform but also supporting workers, ensuring  
7 that -- that workers are safe. And we've seen that, you  
8 know. I'm just always impressed, you know, when I talk to  
9 backstretch workers and they say, look, you know, we've  
10 been safe, you know, through the COVID epidemic, you know,  
11 we've been safe. And that's great, you know, to hear all  
12 that.

13           The other thing that's important, you know, the  
14 last time I was at Del Mar last summer, you know, I was,  
15 you know, just walking around and, you know, going to a  
16 couple of restaurants and hotels and just, you know,  
17 realizing that horse racing is such an integral part of  
18 the economy, of the local economy. It was great to hear  
19 Josh give his report, you know, in terms of real numbers,  
20 in terms of the impact, the economic impact to the overall  
21 economy.

22           So we should all be proud of the record in horse  
23 safety, but we should also be proud of the multiplier  
24 effect that horse racing has, you know, in the local  
25 economy -- the jobs that are created not just at the race

1 track but beyond the race track. Hotel workers,  
2 restaurants, owners, entrepreneurs in north San Diego  
3 County all benefit from live racing. And so, you know, we  
4 got to continue on the -- on the path we're on. You know,  
5 the reform effort is working. Safer horse racing is  
6 possible, and every time that we support horse racing,  
7 we're supporting many workers and their family.

8 Thank you.

9 DONNA O'LEARY: Mr. De la Torre, your time is  
10 up.

11 PRESIDENT ROWLAND: Thank you.

12 The last member of the public signed up to speak  
13 on this item is Maria Luisa.

14 MARIA LUISA: Good afternoon, Board members and  
15 the staff of the 22nd DAA. My name is Maria Luisa, and  
16 many of my family members have worked and continue to work  
17 as backstretch workers in California's horse racing  
18 industry.

19 I am calling to support the DMTC because they  
20 have proven to be responsible not just in how they  
21 prioritize safety for horses but also for the workers that  
22 take care of the horses. I know that my family members  
23 who work in horse racing support the reforms that have led  
24 to improvements in horse safety. Many workers and their  
25 families depend on the success of live racing. Our

1 livelihoods depend on keeping horses alive and well, and  
2 that's our job.

3 I also support the way DMTC prioritized the  
4 safety and wellbeing of the workers at Del Mar at the  
5 height of the pandemic. The COVID prevention protocols  
6 that were implemented have been effective in keeping our  
7 families healthy and safe. This is much appreciated, and  
8 the management team deserves a lot of credit for making  
9 this happen.

10 During one of the counter-demonstrations that I  
11 attended to support our workers in horse racing, one of  
12 the protesters erroneously called us super spreaders.  
13 This was not only offensive but factually wrong because we  
14 did not experience a high infection rate at Del Mar's race  
15 track. And this was to do -- this was, in part, to the  
16 way the public health protocols were implemented.

17 We have learned a lot in the past two years.  
18 One thing for certain is that people need the stability  
19 that comes with jobs, housing, and health care. Our  
20 families cannot thrive without meeting these necessities.  
21 All one has to do is to see the growing problem of  
22 homelessness to realize that we would all be worse off  
23 without the jobs, housing, and medical attention that is  
24 provided because of live racing at Del Mar.

25 As we continue to advocate for improvements to

1 horse safety, let us not forget the people who take care  
2 of the horses, the trainers, the jockeys, parking,  
3 security, custodians, and all of the workers who make  
4 horse racing possible. We are all part of an industry --

5 DONNA O'LEARY: Ms. Luisa, your time is up.

6 PRESIDENT ROWLAND: Thank you.

7 There are no action items associated with this  
8 so we'll move on to the Community and Government Relations  
9 Committee, and Director Mosier will kick us off on that.

10 DIRECTOR MOSIER: Yes. Thank you, President  
11 Rowland.

12 I have a written report on page 20 of your Board  
13 packet. I have one minor correction to make to that  
14 report.

15 The City of Del Mar approved the housing --  
16 six-cycle housing plan on December 13th of 2021, and that  
17 started the three-year clock during which they have to  
18 reach agreement with the Fairgrounds for affordable  
19 housing. So the end of that period would be December  
20 13th, 2024. The rest of the report is correct as stated  
21 in the written report.

22 I am happy to answer any questions about...

23 PRESIDENT ROWLAND: Any questions from the  
24 members of the Board?

25 Okay. So let's move to public comment.

1           So we have one member of the public signed up  
2 for comment on this item, Martha Sullivan.

3           MARTHA SULLIVAN: Thank you. I'll pass.

4           PRESIDENT ROWLAND: Okay. So we will move,  
5 then, into the Fair Operations Committee report. And  
6 our -- as we noted earlier, our Chair is -- has an excused  
7 absence today so Sam -- Director Nejabat will kick off the  
8 report.

9           DIRECTOR NEJABAT: Great. Thank you, President  
10 Rowland.

11           The Fair Ops Committee continues to meet on a  
12 monthly basis. Staff is currently working with the talent  
13 buyer REG on grandstand and paddock entertainment. We are  
14 also excited to have the Goo Goo Dolls secured, and we  
15 also have a number of pending offers out there currently  
16 for more talent.

17           Also, Albertsons and Vons are returning as our  
18 discount mission sponsor and will have a 90-or-so day  
19 countdown presentation at the March Board meeting, and  
20 that will include Ag and education programs,  
21 entertainment, vendors, marketing plans, and more.  
22 But that's all for me to report.

23           PRESIDENT ROWLAND: Okay. Thank you.

24           And so we have two members of the public signed  
25 up to speak on the Fair Ops Committee report. If there

1 are no questions from the Board, we'll go to Martha  
2 Sullivan.

3 MARTHA SULLIVAN: Hello, again.

4 I just really feel compelled to express, in the wake of  
5 the San Diego Union Tribune two reports last week on the  
6 sworn testimony of two retired Fairgrounds employees.  
7 You know, on the procurement, you know, prior to the  
8 Midway contract that was just awarded, I found the  
9 District's statements in response to this sworn testimony  
10 by the two retired employees that scores were changed.  
11 And, I mean, they said it was by CEO Moore. I found the  
12 District's response -- I recognize it may be a litigation  
13 strategy, but it was not a good optic to basically  
14 discredit the sworn testimony of these two retired  
15 employees with a State agency for, like, decades who were  
16 responsible for the procurement, for conducting it, and  
17 for, you know, complying with the State's laws and  
18 regulations.

19 It was -- as I say, it was not a good look.  
20 Very, very disheartening. And I don't know what this  
21 Board is planning to do going forward to follow. It's not  
22 planning to do much in public, given the litigation, but  
23 your reputation, this State agency's reputation, has been  
24 truly, truly soiled.

25 DONNA O'LEARY: Martha Sullivan, your time is

1 up.

2 PRESIDENT ROWLAND: The next member of the  
3 public signed up to speak on this item is Adam West.

4 ADAM WEST: I would just like to echo Martha  
5 Sullivan's comments. I think she said it well enough for  
6 me to go ahead and pass the rest of this comment.

7 Thank you.

8 PRESIDENT ROWLAND: Okay. And that concludes  
9 public comment on Fair Operations, and that also concludes  
10 our general business. And so we are now into our public  
11 comment. And the first member of the public signed up for  
12 public comment is Martha Sullivan.

13 MARTHA SULLIVAN: I'm just going to wrap up  
14 today with -- with the Super Bowl coming up here this  
15 Sunday at SoFi Stadium in Inglewood in the Greater L.A.  
16 area.

17 I found a -- it was a very interesting article  
18 in a horse racing industry press outlet, "The Blood  
19 Horse," about, you know, the history of the SoFi Stadium.  
20 So I'm going to quote a very key observation.

21 Quote, "However, to behold the scope of the new  
22 Hollywood Park development is to understand why  
23 thoroughbred racing is armed only with a dull knife and a  
24 high caliber sun slice for even a small share of the  
25 sport's economy. SoFi Stadium, ugly as it is, will be

1 crammed to the gills on February 13th for the Super Bowl,  
2 monopolizing both social and traditional media, while the  
3 name of Hollywood Park, when summoned, will mean something  
4 altogether different from its origin story."

5           They are referring, of course, to Hollywood  
6 Park, which was a long-time horse racing track on which  
7 SoFi Stadium has been built, and much, much, much  
8 additional commercial and residential built -- development  
9 is being built.

10           I think this is a very, very cogent and  
11 compelling statement about where the horse racing industry  
12 finds itself currently.

13           PRESIDENT ROWLAND: Okay. Is that -- that  
14 concludes your remarks, then?

15 So we'll move to --

16           MARTHA SULLIVAN: Yeah.

17           PRESIDENT ROWLAND: Thank you.

18 Member of the public next slated to speak is  
19 Jane Cartmill.

20           JANE CARTMILL: The February 6th "Pollock  
21 Report" article by Andrew Cohen, a two-time winner of  
22 industry awards for commentary on horse racing, cites  
23 what's being called the biggest scandal yet of the year.  
24 He says, "The biggest story in horse racing last week was  
25 the federal conviction of Dr. Seth Fishman after a horse

1 doping trial that ought to strike fear in the hearts of  
2 the racing communities across the world. Seemingly caught  
3 red-handed with his lawyer lamely trying to portray him as  
4 a paragon of virtue, Fishman almost certainly is going to  
5 prison. It's even more certain that his customer database  
6 in the hands of federal lawyers or investigators and now  
7 made public threatens to turn a really bad scandal about  
8 the prevalence of doping into an existential crisis for  
9 both thoroughbreds and standard-bred racing.

10 "The second biggest story of the week, at least  
11 as far as harness racing goes, was the industry's lack of  
12 alarm about Ross Cohen's testimony in Fishman's trial.  
13 Cohen was a harness trainer of little note until he  
14 pleaded guilty and then helped the feds incriminate  
15 Fishman. As part of his plea deal, Cohen told prosecutors  
16 and the jury that he fixed harness races at Yonkers  
17 Raceway in New York, one of the most historic tracks in  
18 the country. Cohen made the allegations under oath and  
19 penalty of perjury, and it's hard to imagine that federal  
20 prosecutors don't have a reasonable belief that he is  
21 telling the truth."

22 And the articles concluded with this: "Finally  
23 came publication of the "Thoroughbred Daily News"  
24 interview with Scott Robinson, now serving time in the  
25 federal penitentiary in Florida for selling and

1 distributing misbranded and adulterated drugs. 'I sold to  
2 everybody,' Robinson announced. 'More people should be  
3 indicted, definitely. As my mother always said, you'll be  
4 judged by the company you keep.'"

5 PRESIDENT ROWLAND: Thank you.

6 And the final member of the public to speak is  
7 Adam West.

8 ADAM WEST: Hello?

9 PRESIDENT ROWLAND: Yes. You're on.

10 ADAM WEST: Again, the previous public  
11 comment -- you know, I just echo those comments and thank  
12 the Board for their time again. Thank you.

13 PRESIDENT ROWLAND: Okay. And so that concludes  
14 our public comment session, and we'll now be moving into  
15 closed executive session. And I think the members of the  
16 Board have the information to -- to move into closed  
17 session. And then we'll reconvene to open session to  
18 report on actions taken, if any, taken by the Board in  
19 closed session. And I'm looking for a...

20 FEMALE SPEAKER: Do we know how long?

21 PRESIDENT ROWLAND: Oh, I was going to say I was  
22 looking for a time estimate. It's currently 2:30. I  
23 would think it wouldn't be before 3:30.

24 MALE SPEAKER: Yeah. I would think 45 minutes  
25 to an hour would be appropriate.

1           PRESIDENT ROWLAND: Right. So we'll probably be  
2 reconvening around 3:30.

3           DONNA O'LEARY: Tell Julia that.

4           PRESIDENT ROWLAND: Did you catch that, Julia?

5           COURT REPORTER: I got that. We'll be  
6 reconvening at 3:30.

7           DONNA O'LEARY: And then I'll call you when we  
8 are back in session.

9           PRESIDENT ROWLAND: Okay. So we'll see you  
10 folks back here at around 3:30.

11           (Off the record at 2:30 p.m.)

12           (On the record at 5:16 p.m.)

13           PRESIDENT ROWLAND: Okay. Thank you very much  
14 for reconvening to open session. And there were no  
15 actions taken by the Board in closed session so there's  
16 nothing to report coming out of that.

17           And what I need now is a motion to adjourn.

18           DONNA O'LEARY: So moved.

19           PRESIDENT ROWLAND: So moved.

20           DIRECTOR BARKETT: Second.

21           PRESIDENT ROWLAND: And Barkett.

22           Okay. And thank you all.

23           (Meeting adjourned at 5:20 p.m.)

24                           -oOo-Send me

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CERTIFICATE OF REPORTER

I, MARY JULIA COLEMAN KIEFER, AAERT Certified  
Electronic Reporter No. 1468, do hereby certify:

That the proceedings were taken before me at the  
time and place herein named; that said proceedings were  
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record of the proceedings.

I do further certify that I am in no way interested  
in the outcome of this proceeding nor related to any of  
the participants or their respective counsel.

In witness whereof, I have hereunto set my hand  
this \_\_\_\_\_ day of February, 2022.

---

MARY JULIA COLEMAN KIEFER  
Certified Electronic Reporter  
No. 1468 (AAERT)

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