

ADDENDUM NO. 1

TO

22ND DISTRICT AGRICULTURAL ASSOCIATION (22nd DAA)
REQUEST FOR PROPOSAL (RFP) No. 22-904

Tennis Center Operator

July 27, 2022

The purpose of this Addendum is to provide responses to questions received prior to the deadline for requests for additional information. The summary of questions and answers are attached.

RFP No. 22-094 is hereby modified to include a summary of the requests for additional information and 22nd DAA responses; all other terms and conditions remain unchanged. You should furnish copies of this Addendum to any prospective subcontractors and in some cases, to your insurance representative. **You must acknowledge Addendum No. 1 by signing below and including this document in your bid package. You must acknowledge all addenda for your bid to be considered responsive.**

Bidder certifies to the 22nd DAA that Bidder has thoroughly familiarized him/herself with the terms and conditions of this IFB and any addenda, and accepts all reasonable disclosed risks in submitting this bid that a prudent review of the IFB would have revealed. **Important: It is the Bidder's responsibility to ascertain and confirm they have received all addenda issued to this IFB before submitting a bid. The Bidder must acknowledge their receipt of all Addenda in the space provided below. Your failure to acknowledge all Addenda will result in your bid being found non-responsive.**

PRINT NAME

SIGNATURE

Thank you in advance for your participation. Should you have any questions regarding this addendum, you may contact me by e-mail at RFP@sdfair.com.

Sincerely,

Angel Ramsey – Contracts and Purchasing Manager
22nd DAA / Del Mar Fairgrounds
State of California

22nd DISTRICT AGRICULTURAL ASSOCIATION (22nd DAA)
RESPONSES TO PROPOSERS' REQUESTS FOR ADDITIONAL INFORMATION

Tennis Center Operator
RFP No. 22-904

- 1) What are the current rates and fees for court reservations, private tennis lessons, and all tennis programming?

22nd DAA Response:

Rates and fees are determined by the Operator so the 22nd DAA does not have this information.

- 2) The tennis center is on the Del Mar fairgrounds and near the Surf & Turf Recreation Center, does the tennis center itself have a specific name, ex: Surf & Turf Tennis Center, Del Mar Tennis Center?

22nd DAA Response:

It is referred to as the Surf & Turf Tennis Center.

- 3) Does the 22nd DAA have the annual cost of the light fees from the tennis center in 2021?

22nd DAA Response:

No; the utility invoice is billed directly to the Operator by the service provider.

- 4) Does the 22nd DAA have the amount of gross revenues the tennis center generated in 2021, and January - June 2022?

22nd DAA Response:

The 22nd DAA does not have this information as currently and historically, the tennis center operator has only paid a flat monthly rental fee.

- 5) What is the current profit share between the 22nd DAA and the tennis center operator?

22nd DAA Response:

There is not currently a profit share between the 22nd DAA and the tennis center operator.

- 6) What was the profit share between the 22nd DAA and the tennis center operator in 2021?

22nd DAA Response:

\$0; see response to Question 4.

- 7) Does the 22nd DAA want to expand programming opportunities to include pickleball at the tennis center?

22nd DAA Response:

Per item 2.1 of RFP 22-904, History and General Background Information, “District is required to comply with the California Environmental Quality Act (CEQA) and the Coastal Act for any and all new development and intensification of uses. As such, this RFP has been written for the operation and use of the Tennis Center in its current form for tennis related activities only. Proposals that include new uses (e.g., pickleball) or propose new development or redevelopment larger than what currently exists will not be considered. Renovations to the existing Tennis Center are limited to repairs and maintenance of the existing buildings and tennis courts only.”