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CERTIFIED COPY

BOARD OF DIRECTORS MEETING  
22ND DISTRICT AGRICULTURAL ASSOCIATION  
DEL MAR FAIRGROUNDS via ZOOM  
2260 JIMMY DURANTE BOULEVARD  
DEL MAR, CALIFORNIA 92014

TUESDAY, APRIL 11, 2023

1:35 P.M.

REPORTED BY: MARY JULIA COLEMAN-KIEFER, CER 1468

1 IN ATTENDANCE

2 OFFICERS:

3 G. Joyce Rowland, President

4

5 DIRECTORS PRESENT:

6 Lisa Barkett

7 Michael Gelfand, Director

8 Don Mosier, Director

9 Kathlyn Mead, Director (via ZOOM)

10 Sam Nejabat, Director (via ZOOM)

11

12 DIRECTORS ABSENT:

13 Fred Schenk, First Vice President

14 Richard Valdez, Second Vice President (via ZOOM)

15

16 ALSO PRESENT:

17 Carlene Moore, Chief Executive Officer, 22nd DAA

18 Donna O'Leary, Executive Assistant, 22nd DAA

19 Josh Caplan, Deputy Attorney General

20 Katie Mueller, Chief Operations Officer, 22nd DAA

21 Melinda Carmichael, Chief Administrative Officer, 22nd DAA

22 Henry Rivera, Moderator/Production Manager

23 Ashley Colburn McCaughan, Executive Director, Don Diego

24 Foundation

25

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1 DEL MAR, CALIFORNIA, TUESDAY, APRIL 11, 2023

2 1:33 p.m.

3 -o0o-

4 PRESIDENT JOYCE ROWLAND: Welcome to the April board  
5 meeting of the 22nd District Agricultural Association. I am  
6 president Joyce Rowland and I am calling the meeting to order  
7 and asking for our roll call.

8 MS. O'LEARY: President Rowland.

9 PRESIDENT JOYCE ROWLAND: Present.

10 MS. O'LEARY: Vice President Schenk.

11 MR. SCHENK: [No audible response.]

12 MS. O'LEARY: Vice-President Valdez has an excused  
13 absence.

14 Director Barkett.

15 MS. BARKETT: Here.

16 MS. O'LEARY: Director Gelfand.

17 MR. GELFAND: Here.

18 MS. O'LEARY: Director Mead.

19 MS. MEAD: Here.

20 MS. O'LEARY: Director Mosier.

21 MR. MOSIER: Here.

22 MS. O'LEARY: Director Nejabat.

23 MR. NEJABAT: Here.

24 PRESIDENT JOYCE ROWLAND: Okay. We will move to our  
25 Consent Calendar, which does have action items, including the

1 minutes and some contract approvals. But on that list for some  
2 items that are still out for bid, sometimes they get  
3 calendared, in case the information comes in in a timely  
4 fashion; but in this case, there are three items on the list  
5 that were not ready for the meeting. So 23-031, generator  
6 maintenance repair, the 23-032, heavy equipment rental, and the  
7 23-008, golf cart rental, are all coming off of the contract  
8 approvals for standard agreements.

9 And any questions from the members of the board  
10 or any request to move items off of Consent Calendar?

11 Okay. Seeing none, we have one member of the  
12 public who has signed up to speak on the Consent Calendar, and  
13 that's Martha Sullivan.

14 MARTHA SULLIVAN: Hello. Good afternoon. This is  
15 Martha Sullivan. And I'm confused reviewing the board packet  
16 because 23-034 for fair street banner printing is in this -- on  
17 this consent calendar, and also 23-040, are the sole source for  
18 fair street banner installations. But these are also listed  
19 under Item 4 and say they are still out.

20 Now, the fair street banner installation is a  
21 different number. Are there multiple contracts for fair street  
22 banner installation, and one is sole source and the other is  
23 out for bid?

24 PRESIDENT JOYCE ROWLAND: Do you want to go ahead and  
25 address that?

1 MS. MOORE: Yes. These are actually two separate  
2 contracts, and that is because in some cities where we do the  
3 community banner program, those cities have their own  
4 contractors for the installation of the banners. That's why  
5 those are the sole source contract for those particular cities.

6 MARTHA SULLIVAN: Okay.

7 MS. MOORE: For other cities --

8 MARTHA SULLIVAN: Okay. That's good enough.

9 MS. MOORE: -- we are -- we had to go to bid for the  
10 service, and that's why there are two separate contracts for  
11 what appears to be the same service.

12 MARTHA SULLIVAN: Got you.

13 And what about the fair street banner printing,  
14 which is in both items; 23-034?

15 Hello?

16 PRESIDENT JOYCE ROWLAND: Yes. She's looking at it.

17 Where do you see it under Item 4?

18 MARTHA SULLIVAN: Hold on a second.

19 That's another thing that's really difficult  
20 because the various tables are separated by several pages of  
21 contracts, which makes it a lot more difficult to review this.  
22 Maybe it's the intent. Hold on.

23 It is under Standard Agreements; 23- -- oh, I'm  
24 sorry. That's -36; -34 is more pages. It's under  
25 Solicitations Released Since Last Board Meeting. Last item,

1 23-034, Invitation for Bid, Fair Street Banner Printing.

2 MS. MOORE: That's not a contract to be awarded.

3 That's just notification to the board that the -- of the  
4 competitive solicitations that are released since the last --

5 MARTHA SULLIVAN: So why does it say "To be  
6 determined upon award" --

7 MS. MOORE: -- board meeting so in essence it will  
8 be --

9 MARTHA SULLIVAN: -- "to be confirmed upon award"?

10 MS. MOORE: -- what will turn into the contract for  
11 approval. We number them the same. So the competitive  
12 solicitation ultimately becomes, then, the contract number when  
13 a contract is issued. This is just a notification --

14 MARTHA SULLIVAN: So can't there be a notation made  
15 that it's been awarded, rather than "To be determined upon  
16 award"?

17 MS. MOORE: I didn't -- I'm sorry; I didn't hear the  
18 question.

19 PRESIDENT JOYCE ROWLAND: You faded out.

20 MARTHA SULLIVAN: Can't it be noted that it has,  
21 indeed, been awarded, rather than "To be determined upon  
22 award"? I mean, when it's on the same agenda, I mean, it seems  
23 pretty straightforward to just have an asterisk with a footnote  
24 that says, you know, see Item 3. It's been awarded.

25 PRESIDENT JOYCE ROWLAND: Okay. Thank you for your



1 input.

2 MARTHA SULLIVAN: I mean, don't make people have to  
3 work for this.

4 Similarly, it seems like, to me, if you've got  
5 multiple contracts for the same purpose but you're not  
6 providing any differentiation --

7 MS. O'LEARY: Ms. Sullivan, your time is up.

8 MARTHA SULLIVAN: -- you could --

9 PRESIDENT JOYCE ROWLAND: So my question is, is there  
10 anything on here that you wanted moved off of consent agenda?

11 You X'ed her out before I got her to answer my  
12 question.

13 MR. RIVERA: I can bring her back in.

14 PRESIDENT JOYCE ROWLAND: Okay. But I still have a  
15 question.

16 MS. MEAD: She didn't answer it.

17 MS. BARKETT: Oh. Okay.

18 PRESIDENT JOYCE ROWLAND: She couldn't answer it  
19 because they --

20 MS. BARKETT: Well, she could have. She should have  
21 from the beginning.

22 PRESIDENT JOYCE ROWLAND: It's okay.

23 MR. RIVERA: She's back in the meeting.

24 PRESIDENT JOYCE ROWLAND: So -- I'm sorry. I wanted  
25 to ask you, Ms. Sullivan, did you want to move any of the items

1 off of consent? Because we did hear your issue relative to  
2 clarity, but was there any item that you wanted to move off of  
3 consent?

4 MR. RIVERA: She's muted. Not by us, no. She's in  
5 the meeting. Let me ask her to unmute. Stand by.

6 MARTHA SULLIVAN: No, I don't want any item removed.  
7 I would just really ask once more that --

8 PRESIDENT JOYCE ROWLAND: I understood your comments  
9 on clarity.

10 MARTHA SULLIVAN: -- these contracts be organized  
11 more clearly and that the tables, the summary tables, not be  
12 separated by several pages of contract forms.

13 PRESIDENT JOYCE ROWLAND: Yes. Yes.

14 MARTHA SULLIVAN: It makes it more difficult for  
15 people to look through them.

16 PRESIDENT JOYCE ROWLAND: Yes. We -- yes. We hear  
17 you on that, and thank you.

18 MARTHA SULLIVAN: And just footnote things and  
19 provide an explanation.

20 PRESIDENT JOYCE ROWLAND: Thank you.

21 MARTHA SULLIVAN: -- so that people aren't wondering.

22 PRESIDENT JOYCE ROWLAND: Thank you.

23 MARTHA SULLIVAN: I mean, it's very simple.

24 PRESIDENT JOYCE ROWLAND: Okay. So we have no one  
25 else signed up to speak on the Consent Calendar. So I need a

1 motion, second, and a roll call on the Consent Calendar.

2 MR. MOSIER: Move to approve Consent Calendar.

3 MR. GELFAND: Seconded.

4 PRESIDENT JOYCE ROWLAND: Director Mosier; Director  
5 Gelfand.

6 MS. O'LEARY: President Rowland.

7 PRESIDENT JOYCE ROWLAND: Aye.

8 MS. O'LEARY: Director Barkett.

9 MS. BARKETT: Aye.

10 MS. O'LEARY: Director Gelfand.

11 MR. GELFAND: Aye.

12 MS. O'LEARY: Director Mead.

13 MS. MEAD: Aye.

14 MS. O'LEARY: Director Mosier.

15 MR. MOSIER: Aye.

16 MS. O'LEARY: And Director Nejabat.

17 MR. NEJABAT: Aye.

18 MS. O'LEARY: I don't believe Director Schenk is on.

19 PRESIDENT JOYCE ROWLAND: No.

20 Okay. Then we will move to our Executive  
21 Management Report.

22 MS. MOORE: So following last month's meeting, if you  
23 will recall, we had some discussion around the Consent Calendar  
24 and it having items on it because the Consent Calendar requires  
25 board approval -- in essence, action -- and it having items on

1 it that really were just for review by the board. And so we  
2 separated the contracts out on this agenda, hence the page that  
3 accompanies those contracts for board approval, which are under  
4 Section 3, Consent Calendar Items. And then separately, this  
5 section of contracts for -- just for the board's review and  
6 awareness of contracts executed per the delegation of  
7 authority.

8 So this is the first meeting following that  
9 change; so this may be where some of that confusion is, and  
10 perhaps we will look to put those further down on the agenda so  
11 they don't appear as though -- you know, that they are -- that  
12 they are the same item. But what you have in your packet is  
13 the, kind of, cover sheet of the contracts, followed by the  
14 contracts relevant to that listing and group under Item 3. And  
15 then, those under Item 4.

16 But as with -- and again, we do -- the agenda  
17 does post 10 days prior to the board meeting, and we make our  
18 best effort to include all items that we are anticipating will  
19 be before the board for approval, as well as review. But  
20 sometimes -- and it can be due to the need to rebid. It could  
21 be due to even the workload of staff, depending on if we get a  
22 lot of responses to anything in particular; you know, the  
23 volume and things like that, the schedule can get adjusted.

24 In this case, both the Consent Calendar, the  
25 three contracts that were removed, as well as, then, on -- for

1 your review, you do not have 23-002, ride safety inspections,  
2 or 23-036, the fair street banner installation. And that is --  
3 the ride safety inspection, again, fell into a cate- -- we  
4 didn't receive any bids to our initial solicitation so we have  
5 had to put that back out to bid. And then, again, on the -- on  
6 this, for the -- for fair street banners, again, this is the  
7 contract wasn't executed enough for it to be in the board --  
8 contained in the board packets. So those two items, they  
9 aren't in your packet for review. So again, just a big change  
10 from last month.

11           Next month, there will be an extensive list of  
12 contracts as we bring forward a lot of our fair time contracts  
13 as well; vendors, concessionaires, Midway entertainment, which  
14 we will get to later in the meeting as well.

15           I also wanted to just address the previous  
16 request that Ms. Sullivan had regarding hosting the tent vigil  
17 and author, and I left a message. Hopefully, Ms. Sullivan, you  
18 had a chance to hear that prior to the meeting. But  
19 Director Mosier and I have been working on that.  
20 Unfortunately, the timing doesn't work for -- in the city of  
21 Del Mar with things that they have going on related to their --  
22 kind of their public arts program and things like that. And  
23 then, now that our fall event, the fall event here at the  
24 fairgrounds, has really come together, looking at dates for --  
25 because we also said about possibly hosting, you know, here at

1 the fairgrounds in the future and possibly even doing that  
2 around -- for example, around Homeless Persons' Memorial Day,  
3 which is actually on the winter solstice, December 21st. It's  
4 a national awareness day. So anyhow, we are continuing to work  
5 on that.

6 Just as a reminder -- I mentioned it last  
7 month -- but our new Chief Communications Officer --  
8 gentleman's name is Tristan Holman (spelled phonetically) --  
9 will be joining the team next week so we'll have a proper  
10 introduction of him at our May board meeting.

11 We recently launched a new online portal for  
12 temporary employee recruitment and onboarding that streamlines  
13 the process, makes it online for people to apply for jobs at  
14 the fair. And so that is now open, jobs are available. Folks  
15 can go to SDFair.com to apply for those. And looking forward  
16 to all those who want to participate and work at the fair this  
17 coming year.

18 Just as a reminder, and until further notice,  
19 which could possibly come through SB 544, for directors, but  
20 until further notice -- and if, for some reason, that doesn't  
21 get signed into effect -- the waiver of location disclosure,  
22 posting and public access to attend meetings via, like,  
23 telephone or video conference, currently that sunsets on  
24 June 30th. But SB -- so Senate Bill 544 was introduced, which  
25 would continue to waive that -- it looks like potentially

1 indefinitely, allowing for that -- that greater participation.  
2 So we'll keep you apprised of that as we watch that move  
3 through at the state level.

4           Please watch your emails for a Doodle poll of  
5 sorts. I don't know exactly what process we're going to use or  
6 what platform, but we've got various community meetings we will  
7 be looking to schedule over the coming -- over the coming  
8 weeks, before the May board meeting. I thought it would be  
9 easiest to see because it's so many that we'll be trying to  
10 schedule and see all of your availability and calendar, and  
11 then we'll match up for which committee meetings for that.

12           And then, we are working to schedule the Race  
13 Track Authority and State Race Track Leasing Commission  
14 meetings. It is a challenge to line up the calendars of not  
15 only the district, but also there are three other state  
16 agencies that are represented on those two bodies, Department  
17 of Finance, Department of General Services, and the Department  
18 of Food and Agriculture. So it can be quite challenging in  
19 terms that our years are very different. For example, they are  
20 in year-end; whereas, we are ramping up for the fair. It's  
21 very heavy budget time and things like that.

22           But in addition to that, and while there's no  
23 required meeting date for either the RTA or the State Race  
24 Track Leasing Commission, we do try to be consistent with that;  
25 so typically, in February or March of each year. However, in a

1 year such as this -- and later on in the agenda we have, for  
2 example, the Breeders' Cup terms, really trying to schedule  
3 that when we have all of the relevant information to bring  
4 forward to that body at one time; so working to schedule that  
5 to occur in the coming months. And as soon as we do have that  
6 schedule, we will post the date and time on our website; on the  
7 Del Mar Fairgrounds website.

8           And then, also, just as a -- as we continually  
9 work to be more sustainable and efficient, we have been  
10 exploring -- so as board members return to the boardroom, we've  
11 been exploring ways to also streamline our packet and  
12 communications. And so, while many of you join also, you know,  
13 via remote access on a monthly basis, but a format so that we  
14 aren't producing these binders of papers on a monthly basis but  
15 in essence going to a tablet or electronic version, even at the  
16 meetings, which would also give you access to historic  
17 information, you know, bylaws, policies as we're developing  
18 them, and have that all at your fingertips for each meeting.

19           PRESIDENT JOYCE ROWLAND: So it's a board portal?

20           MS. MOORE: Uh-huh.

21           And so we'll have some more information about  
22 really targeting that to be after the fair; so we're probably  
23 looking August or September board meeting to roll that out.

24           PRESIDENT JOYCE ROWLAND: So if you have a specific  
25 one in mind, could you talk to us about it at some point or



1 give us some insight about what it is because we probably have  
2 a bunch of them that they're already using.

3 MS. MOORE: Well, and in this case, it most likely  
4 will be something, as we have transitioned to Teams, being able  
5 to provide it through that platform. But, yes.

6 PRESIDENT JOYCE ROWLAND: Okay.

7 MS. MOORE: So I will have more information next  
8 month. We've just -- we've been exploring how that can look,  
9 what that structure would look like.

10 And then, with that, that's kind of operational  
11 updates.

12 We do have some construction project updates so  
13 I will have Chief Administrative Officer Melinda Carmichael  
14 come up to provide you with an update on those.

15 PRESIDENT JOYCE ROWLAND: It's not raining.

16 MS. MEAD: Thank goodness.

17 MS. MOORE: No weeks today.

18 MS. CARMICHAEL: (Audio indecipherable.)

19 COURT REPORTER: Henry?

20 PRESIDENT JOYCE ROWLAND: Is her mic on?

21 MR. RIVERA: Julia, I have to mute you. Stand by.

22 COURT REPORTER: I can't hear her.

23 PRESIDENT JOYCE ROWLAND: Oh. Hold on. We're going  
24 to change the camera angle? Is that what --

25 MR. RIVERA: We're working on it right now.

1 PRESIDENT JOYCE ROWLAND: Okay.

2 COURT REPORTER: I cannot hear her on her mic, Henry.

3 MS. CARMICHAEL: (Audio indecipherable.)

4 Ah. Ta dah. Okay.

5 So CCA, California Construction Authority, has  
6 gone out for bid, and we have awarded a contract to SWCS, who  
7 will be tying in the AC units and HVAC so that that can be  
8 operational for us.

9 Also on some other HVAC-related projects is  
10 DMTC's Executive Office, their AC went out last year during the  
11 warm -- warm months so we have been working to get that in  
12 place. So CCA has had the final bid walks last week and so we  
13 should be moving forward with that, getting proposals and being  
14 able to fix their HVAC on that -- that particular building.

15 And as a side note, while we are having our  
16 facility assessment going on right now, which is going very  
17 well and we do anticipate having some results in the next  
18 couple of months, some other things that we have identified are  
19 our HVAC in our own administrative buildings. And there will  
20 be some further needs, but we will share that comprehensive  
21 list at a later date.

22 Per our last budget meeting when we shared our  
23 capital expenditures, we had budgeted 1.1 million for asphalt  
24 repair; so we have about 212 acres on fairgrounds proper, along  
25 with across the street, that we are looking at getting for the

1 repair. But we are going to take a phased approach, and we're  
2 not just going to rip it all out, but we're going to go through  
3 and rip out, grade, and backfill the areas that are  
4 allegatoring. And then do some crack -- it's called crack  
5 repair, where we will be backfilling in the cracks, filling in  
6 potholes, and then putting over a cover onto areas that can  
7 be -- withstand, you know, for a little bit longer. So we will  
8 get as much as we possibly can within that budget and then plan  
9 for future years. And we do have a plan to probably expend  
10 another 100-K every year, just for annual maintenance of it.  
11 So once we get it to the state where we think it's in good  
12 condition, then we'll keep it on a repair list from a  
13 preventative maintenance standpoint, go forward.

14           And then, lastly, we have our front-side housing  
15 demolition project that's going on. And that has a little bit  
16 of complication to it in that our telecom equipment is located  
17 in that building. So we have been working with some structural  
18 designers and such to figure out do we maintain that without  
19 shutting down our telecom equipment. And we have a good plan,  
20 and we are moving forward. It will be demoed and we will leave  
21 that section of the building so we will have a two-story little  
22 building of telecom through this year; and then, post-  
23 horseracing, we will be taking that top level down and roofing  
24 it and just making it a storage facility of telecom equipment,  
25 for lack of better words. So that will be ongoing, but that

1 will give us some space.

2 As you all know, front-side housing is very  
3 important to DMTC for housing of trainers and caregivers to  
4 their horses; so that will be an area that we will have set up  
5 with proper facilities, which will include the electrical,  
6 water and sewer systems so that they can either set up bunk  
7 housing or some type of housing for their folks that need to  
8 stay on grounds.

9 Any questions that I can answer for you?

10 PRESIDENT JOYCE ROWLAND: Thank you.

11 MS. CARMICHAEL: All right. Thank you.

12 MS. MOORE: And then, I would just add as an update  
13 or on top of that is just in terms of the equestrian center or  
14 Horsepark. So the HITS -- you recall we assigned that  
15 agreement to HITS Del Mar Leasing, LLC -- so HITS, their CEO,  
16 just reached out to just kind of give an update to let  
17 everybody know that the renovations at Horsepark continue. And  
18 even though the weather hasn't been an ally, they are -- they  
19 really are, you know, committed to and working through. And  
20 their goal is to have things in place and complete, and they  
21 are planning to host a kind of grand opening celebration on  
22 July 15th. So there'll be more information coming on that, in  
23 terms of invitations to all of you to join them for that. And  
24 that will be, like I said, on Saturday, July 15th.

25 And just as a reminder, they -- that contract

1 was previously approved by this board but with some express  
2 conditions in it. So once those conditions are met -- and  
3 we're currently working through that with HITS -- then they'll  
4 receive written notification from me, which will then -- and  
5 we'll work on that official starting date; but we're targeting  
6 that being July 15th for the official start date of their --  
7 the first initial five-year terms of that agreement.

8           And then, lastly, as well, we have a save-the-  
9 date announcement going out for our Water Quality Improvement  
10 Project celebration and tour, and we are targeting the summer  
11 months for that for this summer. And so, anyhow, so you'll  
12 have that coming -- forthcoming and so, again, just keep an eye  
13 out in your email for a couple of these announcements coming  
14 directly to you.

15           And so, that's it on construction projects.

16           And then, in terms of industry news and updates.  
17 So the CDFA collaborative exchange happened just shortly after  
18 the March board meeting. There are a number of pieces of  
19 legislation that are currently being tracked for the industry,  
20 one of which, which I had discussed at the -- at our March  
21 board meeting, having to do with funding for -- it was a budget  
22 change proposal, or you hear the term "BCP" at the state level,  
23 to adjust the funding, the AB 1499, or thought of as the new  
24 fair funds, or it's also referred to as the gross sales funds.  
25 But this is the generation of, you know, three-quarters of one

1 percent of sales tax generated on state-designated fairgrounds,  
2 which include all of the District Ag Associations and the  
3 county fairs. In essence, we're all state-designated under  
4 Food and Ag Code. Anyhow, but to direct a portion of those  
5 funds for F and A operations. So that's AB 624; so we will  
6 keep an eye on that.

7 I mentioned to you Senate Bill 544, regarding  
8 the Bagley-Keene. There is also a new senate bill, 416,  
9 regarding lead certification for new or major renovation of  
10 buildings, anything that's over 10,000 square feet where the  
11 design documents are initiated after January 1st of 2024. So  
12 we're also keeping our eyes -- we'll be keeping our eyes on  
13 that as well.

14 Additionally, there is Assembly Bill 1567,  
15 regarding safe drinking water and bond monies that may be  
16 available for the network of fairgrounds for improvements  
17 because we serve as evacuation centers. So again, these are  
18 all just continue to monitor, and I'll provide updates.

19 As well as there's Assembly Bill 574, regarding  
20 broadband on fairgrounds. Sorry, I need to turn and look this  
21 way sometimes to see the camera.

22 Anyhow, and so -- and this is especially in some  
23 of the rural areas of fairgrounds but may, perhaps, be  
24 applicable to some things here as well; so we'll continue, like  
25 I said, to monitor those.

1                   Also at that collaborative exchange, State  
2                   Treasurer Fiona Ma and her team joined us. She has been a  
3                   proponent and advocate for fairs since her time even in the  
4                   Legislature. And she was there to introduce some savings  
5                   programs that they are interested in rolling out information on  
6                   at fairs. We've been in contact with her office on that. But  
7                   it really -- what they are presenting was very mission-aligning  
8                   for us, as an organization, as well, especially when I think  
9                   of, you know, accessibility. And we've talked about  
10                  accessibility not just being the physical space of the  
11                  fairgrounds, but affordability in some ways as well.

12                  And so these savings programs -- like I said,  
13                  there are four of them, two of which specifically target  
14                  children, from newborns all the way through high school, a  
15                  couple of different programs that are in there. There's also a  
16                  program for small businesses for helping to provide, in  
17                  essence, employee savings accounts, where those are lacking for  
18                  health care services. And then, a program that will provide  
19                  for those diagnosed with disabilities prior to age 26 to  
20                  actually be able to create a savings account that doesn't,  
21                  then, impact their disability benefits and things.

22                  Anyhow, so hopefully, they will be able to  
23                  participate in the San Diego County Fair. Keep in mind that  
24                  many of the fairs, when they first pitched this idea, are a  
25                  weekend long, maybe two weekends long, get into some of bigger

1 ones, it's four weekends; so how we go about being able to  
2 support those initiatives as well.

3 We also had the Appointments Secretary Office  
4 also came, not the Appointment Secretary, herself, but her  
5 team, and specifically those that are working on the District  
6 Ag Association appointments. Same message that it has been.  
7 They are continuing to focus on boards that do not have quorums  
8 or are having quorum issues. And at this time, there's about  
9 15 of the 54 DAA boards that they are focused on, and they are  
10 trying to address kind of two to three of those at a time,  
11 needing to address those before, then, they'll move on, set  
12 their sights on reappointments. And so, in the meantime, on  
13 behalf of the governor, thank you very much for your service,  
14 for your continued service. Again, if we have any further  
15 updates.

16 Also at that collaborative exchange was the  
17 CDFA, or Department of Food and Agriculture's audit office,  
18 just continuous emphasis on areas that they focus on with  
19 regard to compliance audits. But I think this really supports  
20 our efforts regarding pol- -- because a lot of it being around  
21 policies; so what are your policies and are you following those  
22 policies. So just really supporting in that area as well.

23 And then, kind of lastly with that, following  
24 the January collaborative exchange, several of my colleagues  
25 worked with the Department of Tax and Fee Administration to



1 produce some informational materials that we'll be sharing with  
2 our fair vendors to encourage the proper reporting of those  
3 gross sales on state-designated fairgrounds. And actually, the  
4 gentleman with Department of Tax and Fee Administration who  
5 oversees the program, the AB 1499 funds, he and his team did a  
6 great job. So we have a short video that we'll now be able to  
7 share with our various vendors, as well as, then, the industry.

8 We developed some, you know, fliers and  
9 informational materials that we'll be able to include in  
10 contracts and to hand out to hopefully ensure that everybody is  
11 reporting that information correctly. Because unfortunately,  
12 we cannot get access to -- we cannot receive information of who  
13 is or is not reporting that information because there are  
14 privacy issues around that information. So instead, really  
15 focusing on our fair vendors, initially; and then, we'll start  
16 to focus on other events that take place on fairgrounds  
17 throughout the year.

18 And then, this month's collaborative exchange,  
19 which would have been in person in Sacramento, actually got  
20 moved to the beginning of May, and in part because at our most  
21 recent one, there was just a lot of discussion around, you  
22 know, sort of the future of the industry, the various --  
23 whether it's the Department of Food and Agriculture, it's our,  
24 you know, our trade association of California Fairs Alliance,  
25 or even some of our Joint Powers Authority, such as California

1 Fair Service Authority, California Construction Authority, and  
2 so on, you know, kind of what everybody's role is in that; what  
3 are our goals? Where are we as an organ- -- as an entire  
4 industry, you know, focusing on the future and where to be.  
5 And so, like I said, that got moved to the beginning of May  
6 because we'll actually be focusing and really approaching it  
7 from a strategic planning standpoint of for the industry. So  
8 we'll have more information following that meeting next month.

9           Next week, the end of next week, I will be out.  
10 I'll be attending the IAFE Management Conference in St. Louis.  
11 That is in an approved state, as of this time. And so -- which  
12 I am very much looking forward to it because really, it's the  
13 first opportunity in many years to engage, kind of, outside of  
14 California with our industry. So I'll have more information on  
15 that.

16           And then, also, too, just want to make the board  
17 aware. I'm sure many of you have seen some of the headlines in  
18 the news and things like that regarding the Shasta County Fair  
19 and their junior livestock auction, and, in essence -- and the  
20 little girl and her goat. And just want to reassure this board  
21 that a situation like that wouldn't happen at our fair, and in  
22 part, because we are not that style of an auction, with regard  
23 to it being a termination auction in that way. And so, but  
24 it's clearly picking up a lot of headlines, and I would  
25 anticipate that there may be some regulations and things like

1 that, you know, coming out of this in the future around junior  
2 livestock auctions.

3 And with that, that concludes my management  
4 report.

5 MS. BARKETT: Carlene, I just wanted to state that I  
6 really appreciate having in our board packet the contracts.  
7 We've never had that transparency with the full contract  
8 before, and I applaud you in making that change. Thank you.

9 MS. MOORE: You're welcome.

10 And I was just going to -- and that is just,  
11 again, that ongoing effort so that you are aware. And it is  
12 not the full contract. Otherwise it would be much bigger.

13 [Multiple speakers.]

14 MS. MOORE: -- the important pieces because so much  
15 of it is standard language documents that are included, but  
16 thank you for the recognition.

17 PRESIDENT JOYCE ROWLAND: Right.

18 MS. BARKETT: It was great. And I actually learned a  
19 lot from reading through them.

20 MS. MOORE: Right.

21 MS. BARKETT: I did.

22 PRESIDENT JOYCE ROWLAND: Director Gelfand.

23 MR. GELFAND: Yeah. I'm just curious about how you  
24 actually do it; like, how many staff are involved, and, you  
25 know, to what extent is there back and forth with legal. I

1 mean, it's a lot of contracts to review and negotiate and enter  
2 into. How do you actually do it? How many people involved?

3 MS. MOORE: Well, keep -- there are a lot of people  
4 involved. And quite honestly, I mean, I would say that  
5 there -- when you really think about it, there's probably two-  
6 to three-dozen people involved because even the contracting  
7 process, our supervisors and managers and department heads are  
8 a part of that process as well, as they prepare materials and  
9 things like that for -- and we have a process of contract  
10 requests and then how that goes through an approval process by  
11 members of the executive team. Also our Director of Finance,  
12 where we -- you know, within the budget, assessment of that.  
13 And then, depending on that, yes, there's sometimes or  
14 oftentimes a legal portion of that that's looked at as well.

15 We have a contracts team, a contracts unit, that  
16 then is specifically preparing primarily the standard service-  
17 types of agreements. A lot of the, again, the standards of  
18 like judging agreements or commercial, you know, exhibitor or  
19 concessionaires, those are done within those departments  
20 because it's just a standard template that is issued. So --  
21 but it really -- and then, you know, bringing all that  
22 together. And then Donna, party of one over here, bringing --  
23 helping to bring together the documents and things like that.  
24 But it truly is a group effort throughout the organization.

25 PRESIDENT JOYCE ROWLAND: Director Mosier, I think

1 you had a question as well?

2 MR. MOSIER: Yeah. I just wanted to thank you for  
3 verifying that our livestock auctions do not follow the Shasta  
4 Fair model, and that is a very unfortunate circumstance I  
5 thought trouble -- should trouble all the fairs in California.

6 MS. MOORE: Yes.

7 MR. MOSIER: So thank you for clarifying what our  
8 position is.

9 MS. MOORE: You're welcome.

10 PRESIDENT JOYCE ROWLAND: Okay. We have one member  
11 of the public signed up to speak on the Executive Management  
12 Report. That's Martha Sullivan.

13 MARTHA SULLIVAN: Yeah. Hello, again. This is  
14 Martha Sullivan.

15 I first wanted to just thank CEO Moore for her  
16 update about trying to show the tent vigil. We can certainly  
17 see if the December memorial date might work. Frankly, you try  
18 to do that in a more publicly-available location. But we can  
19 start to talk. Another possibility is October 10th, which is  
20 World Homeless Day.

21 The other thing I just wanted to point out, and  
22 this comes from several years as a contract officer for the  
23 State Public Utilities Commission, probably, that I'm a little  
24 obsessed about this, but I do want to point out that in the  
25 table that lists the individual project agreements with the

1 California Construction Authority, the Wyland project is not  
2 included in that table, but it's the first project agreement  
3 that follows the table. So just as a proofreading nudge to  
4 you.

5 Thank you.

6 PRESIDENT JOYCE ROWLAND: Okay. Thank you very much.

7 So we'll now move into General Business. And  
8 the first item on General Business is a presentation by the  
9 Don Diego Scholarship Foundation.

10 ASHLEY COLBURN MCCAUGHAN: Good afternoon, everyone.

11 Again, my name is Ashley Col- -- or McCaughan, and I am the  
12 Executive Director of Don Diego.

13 Everything is in full swing right now. We had  
14 more than 50 applications this year for our scholarships, and  
15 we're excited that we're going to be interviewing them starting  
16 next week, and then, the following week for our junior  
17 livestock auction scholarships. So we are preparing for that.  
18 And currently, we are fundraising for our Plant\*Grow\*Eat  
19 Program that we work with here at the fairgrounds. And we are  
20 able to supply buses for Title 1 schools. Buses range from  
21 \$300 to \$500, and so we are currently seeking donations to help  
22 us pay so that we can get as many students here and teach them  
23 about agriculture education during the Plant\*Grow\*Eat Program.

24 And the most exciting news is we have finally  
25 booked our main event fundraiser of the year, which is our

1 annual Gala, and it is going to be on July 1st. And at this  
2 event, we are able to honor all of the scholars. And then, it  
3 continues on with a concert by Alabama. So we're extremely  
4 excited for that. This is open for anyone who wants to  
5 purchase a ticket. Again, the proceeds go to supporting our  
6 scholarships, and we'll have more information coming on  
7 DonDiegoScholarship.org, and tickets will be on sale starting  
8 in May.

9 So at the next meeting, I'm sure I'll update you  
10 more on that. But for anyone interested, it's a great time to  
11 come and, you know, see the amazing things that these students  
12 are off to doing. They are all high school seniors, and some  
13 of them are really high achievers so I'm looking forward to the  
14 interviews next week so we can hear from all of them.

15 Thanks so much.

16 PRESIDENT JOYCE ROWLAND: Thank you.

17 Any questions from the board?

18 All right. Thank you.

19 ASHLEY COLBURN MCCAUGHAN: Thank you.

20 PRESIDENT JOYCE ROWLAND: So we have no one from the  
21 public signed up to -- on the presentation on Don Diego so  
22 we'll move to our Comprehensive Policies Development and  
23 Review.

24 MS. MOORE: And if I can just clarify in terms of the  
25 previous public comment, the Wyland Agreement can be found on

1 page 35 of your packet.

2 In terms of the comprehensive policies, so at  
3 last month's meeting, we approved policies, and today we are  
4 introducing two new policies to you. And then, one thing that  
5 we will be including each month is the table of contents so  
6 that for your awareness, as well as the public, of kind of  
7 where we're at, you know, progress of. So as policies are  
8 introduced, they'll be in draft stage. And then, at such time  
9 that they are adopted, they'll be updated. So this will be a  
10 continually, you know, changing document until such time as we  
11 are complete through the entire process.

12 So at this time, unless if there's any -- you  
13 guys had a chance to read over the policies, if there's any  
14 feedback, again, we'll come next month for any additional  
15 input, as well as then take this to committee to be able to  
16 look at. And then, based on our timeline of things, won't be  
17 back again until August, where we'll remind everybody of where  
18 we're at on things, just from the summer break due to the fair.

19 PRESIDENT JOYCE ROWLAND: Okay. We have one member  
20 of the public signed up to speak on our policies development  
21 and review; that's Martha Sullivan.

22 MARTHA SULLIVAN: Hi. It's Martha Sullivan again.

23 I am curious about when the section on reporting  
24 wrongdoings is expected to be available for review.

25 MS. MOORE: The section on what?



1 PRESIDENT JOYCE ROWLAND: Wrongdoing, reporting  
2 wrongdoing.

3 MS. BARKETT: Yeah. 2.05.

4 PRESIDENT JOYCE ROWLAND: Right.

5 MS. MOORE: Right now, that's in legal review. So  
6 that's -- which is why it's still in draft. So at this time --  
7 we may have it for next month's meeting.

8 MARTHA SULLIVAN: Okay. Thank you.

9 MS. MOORE: We've previously brought that -- I'm  
10 sorry. We've previously brought that forward. I think it was  
11 at the January or February board meeting. And then, just with  
12 some other things, hadn't gotten back to that yet. So, again,  
13 we will bring -- which is why it just sits in draft. Nothing  
14 more has been done because it has not been brought back to the  
15 board for their review.

16 Okay. So we'll move to our next item, which is  
17 the DMTC Report.

18 And I think, Director Barkett, you're up?

19 MS. BARKETT: Thank you. Well, at this point, I'd  
20 like to ask Josh to come forward. And I want to congratulate  
21 the Del Mar Thoroughbred Club for being awarded the host  
22 position for the 2024 Breeders' Cup. We're so excited that  
23 it's going to be back at Del Mar. And in light of this, I just  
24 want to point out something.

25 Looking at the economic impact from year to year

1 of when we have our fall and summer race meets, when we add in  
2 the Breeders' Cup, that adds a third more to the economic  
3 impact. So what is expected in 2024 is actually 300 million,  
4 which is amazing because 100 million of it for the two-day  
5 Breeders' Cup is equivalent to a third of that economic impact  
6 to San Diego. So that's very exciting for us. And plus, the  
7 payment on the bonds, it makes us very happy that we're able to  
8 make that with your help. So thank you very much.

9 And I'm going to turn it over to you.

10 MR. CAPLAN: Thank you, Director Barkett, for those  
11 kind words. And good afternoon to district directors and  
12 staff.

13 As Director Barkett said, we are extremely  
14 excited to be hosting the Breeders' Cup World Championships on  
15 November 1st and 2nd. This will be the third time that Del Mar  
16 has been awarded the Breeders' Cup. We last held the event in  
17 2021, and this will be the third time in eight years. And for  
18 those of you have been to the Breeders' Cup, it is truly the  
19 Superbowl of horseracing and an international event.

20 Director Barkett spoke to the economic impact.  
21 A hundred million dollars for the week long of activities to  
22 Del Mar and the surrounding community. That's filling hotel  
23 rooms, restaurants, and other local businesses. And when you  
24 combine that with the economic impact from DMTC's summer and  
25 fall race meets, in 2024, the economic impact to Del Mar and

1 the surrounding community will be over \$300 million; so that's  
2 thousands of jobs; again, hotels, restaurants, really keeping  
3 the local community going.

4 In terms of the direct financial impact to the  
5 district, the Breeders' Cup is held within our fall meet, which  
6 the District receives compensation for. So on top of the fall  
7 meet, rent, and food and beverage revenues that the district  
8 receives, the Breeders' Cup provides the district a \$600,000  
9 facility rental payment for the two-day event, and I'll note  
10 that is a 50 percent increase from the facility rental payment  
11 that was paid to the district in 2021. So from \$400- to  
12 \$600,000. And then, a \$200,000 rev share in walk-up F&B  
13 concessions. So the district will receive in 2024, for the  
14 two-day Breeders' Cup, an \$800,000 guarantee, which, you know,  
15 as Director Barkett said, is terrific for the district's bottom  
16 line and the repayment of our bonds.

17 So again, we're excited. 2024 can't get here  
18 soon enough. The '23 Breeders' Cup will be held at Santa Anita  
19 so it will be back-to-back years if the event is in Southern  
20 California.

21 So with that, I am happy to answer any questions  
22 that you may have.

23 PRESIDENT JOYCE ROWLAND: Director Gelfand.

24 MR. GELFAND: The \$200,000 on food and beverage, how  
25 does that relate to the normal contract for food and beverage

1 during race season?

2 MR. CAPLAN: So the normal contract with food and  
3 beverage, all of race meet F&B net revenue are retained by the  
4 district. None of that falls to DMTC. The way the Breeders'  
5 Cup operates, they received the net revenues for food and  
6 beverage at, you know, 90 percent, or basically, all the  
7 facilities they operate at, except for Del Mar. And we said to  
8 the Breeders' Cup, "It's not our money. That's -- it's the  
9 district's money." So we were able to negotiate a \$200,000  
10 guarantee on walk-up F&B concessions that the district will  
11 receive in 2024. And that guarantee was reached in 2017 and  
12 2021.

13 MS. MOORE: And if I could, for just a moment, to  
14 clarify. This is the walk-up, so concession-stand sales,  
15 versus catering.

16 MR. GELFAND: So the Premier arrangement stays in  
17 place. This is on top of that?

18 MR. CAPLAN: Correct.

19 MS. BARKETT: Yes.

20 MS. MOORE: Correct.

21 MR. GELFAND: Perfect. Thank you.

22 PRESIDENT JOYCE ROWLAND: Any other questions? And  
23 I'm looking at the screen, too, to see if there are any from  
24 the folks who are Zooming in.

25 Okay. We have one member of the public who

1 signed up to speak before we have any actions, and that's  
2 Martha Sullivan.

3 MARTHA SULLIVAN: Hi. This is Martha Sullivan again.

4 I just want to go on record and be clear with  
5 everybody that California is now on its 24th racehorse death  
6 reported by the California Horseracing Board in 103 days of the  
7 2023 racing season. So that's a dead horse about every four  
8 days. Not anything to be proud of.

9 As you've heard me say before, no legitimate  
10 sport would tolerate the deaths of 23 of its athletes in 103  
11 days in just one state.

12 I also shared with you, you have in the back of  
13 your board packet an ongoing animal neglect investigation by  
14 the San Diego County Division of Animal Services of a horse  
15 ranch just outside of Rancho Santa Fe that's owned by racehorse  
16 owners and breeders who are long-time licensees of the  
17 California Horse Racing Board, Debra Barkley, who I met with,  
18 who also operated EAS Equine Alliance. There've been several  
19 news reports by several news organizations about this, overhead  
20 drone coverage, which shows the really horrific conditions that  
21 horses are living in. They're lame. There's visible open  
22 wounds on horses. It was a really, really tragic situation.  
23 And again, it's not a good look for horseracing. These are  
24 long-time licensed racehorse owners and breeders who are  
25 keeping horses in horrific conditions.

1 MS. O'LEARY: Ms. Sullivan, your time is up.

2 MARTHA SULLIVAN: -- in Del Mar Race Track.

3 PRESIDENT JOYCE ROWLAND: Thank you.

4 And we do have an action item here that's  
5 pending. Do you want to introduce the action item?

6 MR. RIVERA: We actually have one more member.

7 PRESIDENT JOYCE ROWLAND: Oh, I'm sorry.

8 MS. O'LEARY: I just got it.

9 PRESIDENT JOYCE ROWLAND: Oh. Just got it. Okay.  
10 Thank you. I thought I --

11 Yes, we have one more member of the public  
12 signed up to speak, Bob Gregson.

13 BOB GREGSON: Yes, hello. Thank you.

14 I certainly wanted to call in in support of the  
15 Del Mar Thoroughbred Club, the track, and not only the two  
16 seasons that we have, but the Breeders' Cup, as well. It's  
17 worth a tremendous amount of notoriety, on top of just revenues  
18 at Del Mar. My hotel benefits probably in the neighborhood of  
19 almost \$2-and-a-half million to \$3 million from a normal track  
20 season, and the Breeders' Cup brings in probably close to  
21 another million dollars just for the hotel.

22 I know I speak with a lot of people at the track  
23 quite a bit, and the lengths that they go to to protect the  
24 horses, I think is amazing what they've done and the investment  
25 that they've made in the track and the trainers and the

1 physicians to make the sport as safe as possible.

2 PRESIDENT JOYCE ROWLAND: Thank you.

3 MS. BARKETT: First, I'd like to say that -- I'd like  
4 to thank the Del Mar Thoroughbred Club for always thinking of  
5 the district and for negotiating the deal that they did with  
6 the terms this year for us. It's crucial to get back on board,  
7 and I see the Del Mar Fairgrounds just, you know, continuing to  
8 climb up out of the Covid era, and so it's nice to see  
9 everything coming back, you know, the way it used to be. So  
10 thank you very much.

11 At this time, I would like to ask for the  
12 approval of the board, according to the terms outlined in the  
13 letter to Carlene and the district staff recommendation, that  
14 we approve the Breeders' Cup return in 2024.

15 PRESIDENT JOYCE ROWLAND: Great. So I will need a  
16 motion.

17 You're making that motion?

18 MS. BARKETT: Yes, I am.

19 PRESIDENT JOYCE ROWLAND: I need a second.

20 MR. MOSIER: Second.

21 PRESIDENT JOYCE ROWLAND: Second, Director Mosier.

22 We need roll call, please.

23 MR. GELFAND: Discussion, first.

24 PRESIDENT JOYCE ROWLAND: I'm sorry.

25 MR. GELFAND: I'd like a little clarity on page 61,

1 the future-year option portion of this. Because the way it's  
2 written -- maybe it's not ambiguous, but by approving this  
3 motion, we are not simultaneously, without discussion,  
4 extending the lease beyond 2025?

5 MS. BARKETT: Correct.

6 PRESIDENT JOYCE ROWLAND: No, it's not.

7 MS. BARKETT: Yeah.

8 MS. MOORE: It's simply that Breeders' Cup would have  
9 the option to return --

10 PRESIDENT JOYCE ROWLAND: In one of those years.

11 MS. BARKETT: In one of those years, yes. But that's  
12 not part of the motion.

13 MR. GELFAND: Thank you.

14 PRESIDENT JOYCE ROWLAND: All right. Any other  
15 discussion?

16 Okay. Now I can -- did I get my second?

17 MS. BARKETT: Yes. We're on the roll call.

18 MS. O'LEARY: President Rowland.

19 PRESIDENT JOYCE ROWLAND: Aye.

20 MS. O'LEARY: Director Barkett.

21 MS. BARKETT: Aye.

22 MS. O'LEARY: Director Gelfand.

23 MR. GELFAND: Aye.

24 MS. O'LEARY: Director Mead.

25 MS. MEAD: Aye.



1 MS. O'LEARY: Director Mosier.

2 MR. MOSIER: Aye.

3 MS. O'LEARY: And Director Nejabat.

4 MR. NEJABAT: Aye.

5 PRESIDENT JOYCE ROWLAND: Motion passes. Thank you.

6 And so next, we have our Finance Committee  
7 Report.

8 Director Gelfand?

9 MR. GELFAND: I'll turn that over to you or Michael.  
10 He's not here, but.

11 MS. MOORE: So as was requested at last month's  
12 meeting, just -- and I think even at our Finance meeting, we  
13 did add some additional footnotes to the balance sheet, which  
14 can be found on page 65. And that the very bottom --  
15 especially, the very bottom footnote regarding what comprises  
16 our long-term debt; so our bonds, the two IBank loans, the  
17 Premier loan, the energy efficiency, and the CalPERS, or what  
18 was -- SB -- I can't read that number right now; 84 --

19 PRESIDENT JOYCE ROWLAND: Eighty-four.

20 MS. MOORE: -- loan that was done and our portion of  
21 it. So this is what comprises. And we will update this simply  
22 on an annual basis because when -- the payments are typically  
23 August through October, really, on all of these things, and so  
24 it really only adjusts about one time a year. So each January,  
25 we'll have an updated amount of what comprises the long-term

1 debt.

2 PRESIDENT JOYCE ROWLAND: Thank you. I keep -- it  
3 seems like I ask this one almost -- what -- what -- now tell me  
4 again the amounts in there. It's --

5 MS. MOORE: Right.

6 PRESIDENT JOYCE ROWLAND: -- something you always  
7 want to know.

8 MS. MOORE: Yes. So that -- so that was added. And  
9 then, otherwise, the -- you can see in terms of the overall  
10 financial condition of the district through February, both on a  
11 cash basis, on the balance sheet, continues to remain strong.

12 And then, our -- with regard to our income  
13 statement, we really are trending on target with our overall  
14 budget, as well as through the first two months of the year  
15 what we had anticipated.

16 One area of note that is also noted in the  
17 Executive Summary is with regard to program revenues in the  
18 area of parking, and really, that being attributed to just one  
19 particular event, and that was for the beginning of this year.  
20 So we'll see where we are at as the year continues on and  
21 especially through the fair and what was anticipated there.

22 If there are any specific questions with regard  
23 to the reports?

24 And then, the item that is before you for action  
25 would be -- is to delegate authority to Director Gelfand, as

1 the Finance Committee chair, to then work with staff because as  
2 of this meeting, we have not received the quotes for our  
3 various insurance renewals in a timely manner, and those will  
4 expire at midnight on April 30th. So we need to bind that  
5 coverage. And so delegate that authority to him, and then, we  
6 will report back on that at the May board meeting.

7 PRESIDENT JOYCE ROWLAND: Thank you.

8 Any questions or comments from the members of  
9 the board before we go to the public?

10 Yes, Director Mosier.

11 MR. MOSIER: I just wanted to call out the -- and ask  
12 a question about the utilities expense, which annualizes over  
13 3.7 million. How much is the utility expense, electricity bill  
14 and what's the rest of it?

15 MS. MOORE: That is -- so utilities is electric,  
16 water, sewer, gas. So water is a big -- water and sewer are a  
17 big part of this. And, you know, we will put a footnote on  
18 this at next month's meeting to separate that out, the  
19 electricity versus water, which includes our reclaimed water,  
20 as well as, then, our, you know, city water services.

21 MR. MOSIER: Thank you. In prior years, the  
22 electricity's been about \$2 million so I was just wondering how  
23 much more it is this year.

24 PRESIDENT JOYCE ROWLAND: Don't ask.

25 Anything else from the directors?

1                   Okay. We'll go to our public. One member of  
2 the public is signed up to speak on the Finance Committee  
3 report; it's Martha Sullivan.

4                   MARTHA SULLIVAN: I don't have anything. Thank you.

5                   PRESIDENT JOYCE ROWLAND: Thank you.

6                   We'll next move to our Fair Operations --

7                   MR. GELFAND: We need a vote.

8                   PRESIDENT JOYCE ROWLAND: Oh, I'm sorry. You're  
9 right. That's right. I apologize.

10                   Yes, I need my motions, folks.

11                   MS. BARKETT: So moved.

12                   PRESIDENT JOYCE ROWLAND: So we have a motion. I  
13 need a second.

14                   And just to remind you, this is the -- to vote  
15 to delegate authority to Director Gelfand so that we can bind  
16 the insurance because it's going to come between now and when  
17 it expires at the end of the month.

18                   MS. BARKETT: And he is recusing himself from the  
19 vote; right?

20                   MS. MOORE: I don't think it's necessary.

21                   MS. BARKETT: Really?

22                   MS. MOORE: It's not necessary.

23                   [Multiple speakers.]

24                   PRESIDENT JOYCE ROWLAND: Yes. The burden -- the  
25 burden of this type of authority does not require recusal.

1 MS. BARKETT: Okay. Okay. Well, just, you don't  
2 know.

3 PRESIDENT JOYCE ROWLAND: Okay.

4 MS. MOORE: I think Director Mosier seconded.

5 MR. MOSIER: Yes.

6 PRESIDENT JOYCE ROWLAND: Roll call. Thank you.

7 MS. O'LEARY: President Rowland.

8 PRESIDENT JOYCE ROWLAND: I don't know. Aye.

9 MS. O'LEARY: Director Barkett.

10 MS. BARKETT: Aye.

11 MS. O'LEARY: Director Gelfand.

12 MR. GELFAND: Aye.

13 MS. O'LEARY: Director Mead.

14 MS. MEAD: Aye.

15 MS. O'LEARY: Director Mosier.

16 MR. MOSIER: Aye.

17 MS. O'LEARY: And Director Nejabat.

18 MR. NEJABAT: Aye.

19 PRESIDENT JOYCE ROWLAND: Okay. Thank you for  
20 keeping me on the path, here.

21 And now, we'll move to our Fair Operations  
22 Committee Report.

23 MS. MOORE: In the absence of Director Schenk, who I  
24 am sure is going to be sorry he missed this meeting and the big  
25 announcement, I am sure that our Chief Operations Officer

1 Katie Mueller is prepared to step in his --

2 [Multiple speakers.]

3 MS. MUELLER: We had a song and dance, but it will  
4 just be a song now.

5 I have a little PowerPoint to share with y'all.

6 MS. MOORE: So drum roll, please.

7 MS. MUELLER: Hot off the presses, I brought an  
8 example of our -- what will be our official fair uniform for  
9 everyone to look at. It's really beautiful. The fair logo.  
10 And then, on the back, it says "Summer Adventure, San Diego  
11 County Fair." So nice quality t-shirt. Very excited about  
12 this, about these coming in, and our sweatshirts and our hats  
13 will be here shortly. But we are just rolling full steam ahead  
14 towards the fair, San Diego County Fair.

15 We've got, I think, one more board meeting, and  
16 we've got two very short months coming up. So we went on  
17 sale -- the big announcement this month is that we went on sale  
18 with our Grandstand shows and our fair admission and our  
19 parking tickets last week. I just want to remind everybody  
20 that all of these contracts are authorized under the CEO's  
21 delegation of authority, but we will bring these forward for  
22 your information next month with the complete Grandstand  
23 lineup. We went with a little bit of an abridged version of an  
24 announcement last week and on sale, which I'll explain in more  
25 detail. But we have to date sold 5,496 tickets to the select

1 group of shows so we're pretty excited about getting that ball  
2 rolling.

3           So just a quick timeline. Our official  
4 announced date with media support -- we had, of course, social  
5 media and then radio advertisements, as well -- started on  
6 April 4th. And then, we had a fair insider pre-sale so we  
7 eblasted all of the people that are on our mailing list with a  
8 special code, and they could have first access to tickets on  
9 April 6th and 7th. And then, the on sale to the general public  
10 happened on April 8th and is still ongoing.

11           All the Grandstand tickets include your fair  
12 admission so you do not have to buy fair admission separately;  
13 that's part of the package. And then, we will also have an  
14 additional announcement that's coming in probably around  
15 May 1st because of conflicts with Coachella and Stagecoach and  
16 all of that. We're kind of prohibited from making a couple of  
17 announcements until that music festival is concluded. And  
18 then, of course, I mentioned the parking and admission were on  
19 sale now.

20           So who is going to be on the Grandstand stage  
21 this summer? Well, we've got quite a diverse lineup from what  
22 we had in the past. So June 7th, opening night, we're going to  
23 open with a bang, and that's with Train, who we've had here a  
24 couple of times in the past.

25           And then, June 9th. This is the first time that

1 it's been announced. The official announcement hasn't even  
2 gone out yet. I didn't know for sure if we were even going to  
3 be able to talk about it at this meeting. But on Friday,  
4 June 9th, we are going to have comedian Kevin Hart appear on  
5 the Grandstand. Pretty excited about that, obviously. We've  
6 never had him here before, and I'm not sure he even plays fairs  
7 very often; so we're pretty excited about that. Those tickets  
8 will actually go on sale this Friday. They have not been on  
9 sale yet so, like I said, this is the first announcement we've  
10 had. So we have an official announcement that'll be going out  
11 tomorrow. And then, on sale will start on the 8th.

12 And then, we have our Dias de la Familia the  
13 first three Sundays of the fair with La Adictiva. Leonard  
14 Skynyrd is going to be appearing on June 17th. Grupo Bronco  
15 will be here on June 18th. Boyz II Men will be here June 22nd.  
16 Stephen Marley with Hirie will be here on June 24th. Los  
17 Tigris del Norte will be here on June 25th. Randy Houser, with  
18 a special TBA co-headliner that we'll be announcing right  
19 around May 1st, will be here on the 28th.

20 Alabama, near and dear to my heart, my personal  
21 favorite, will be here July 1st. Switchfoot will be back on  
22 July 3rd. And then, we have a couple of TBA announcements,  
23 again, that will be coming out later for June 14th and June --  
24 I think it's 29th as well. So stay tuned. More to come. So  
25 very excited about having those on sale. You can go to our



1 website, SDFair.com to get all the information on those.

2 And then, I also wanted to give everyone a heads  
3 up that we have finished booking our Paddock Concert Series,  
4 which happens every night at 8:00 p.m. in the paddock, except  
5 for two days this year, which we'll talk about. But June 7th,  
6 we have an Earth, Wind & Fire tribute. June 8th is L.A.Vation,  
7 which is a U2 tribute.

8 June 9th, one of my personal favorites -- if you  
9 didn't see them last year -- Symphonic Sinatra. He looks and  
10 sounds just like a young Frank Sinatra with a whole symphony  
11 orchestra in the background. We're actually going to be having  
12 two matinee shows this year, back by popular demand. So that  
13 will be at 4:00 p.m. on Friday, June 9th. June 10th -- I'm so  
14 sorry that Fred's not here to announce it, but he made the  
15 suggestion to us, and we're so happy that he did because they  
16 are such a popular group -- and that's The Scarlet Opera will  
17 be here on June 10th.

18 The Best of Both Worlds, a Van Halen tribute,  
19 Springsteen Experience, Cor, which is a Stone Temple Pilots  
20 tribute. Our second matinee will be Super Diamond, which is  
21 happening on June 16th. Dr. Crue is a Motley Crue tribute. On  
22 Father's Day, we've got Nirvanish, a Nirvana tribute. On  
23 June 21st, we have Vegas McGraw, which is a Tim McGraw tribute.  
24 One June 22nd, the Fab Four, who appeared on our Grandstand in  
25 the past, is a Beatles tribute. That'll be in the paddock.

1 June 23rd is Eagle Eyes. June 24th is our Gospel Festival; so  
2 that will be Myron Butler, with special guest Kelontae Gavin.  
3 Hopefully, I didn't butcher that.

4 June 25th is I Am King; it's a Michael Jackson  
5 tribute because that is the anniversary of his untimely  
6 passing. June 28th is Mariachi Rock Revolution. June 29th is  
7 Taken by the Sky, a Fleetwood Mac tribute. June 30th is  
8 Hysteria, a Dep Leopard tribute. July 1st is Woody and the  
9 Long Boards. They're like a surf band.

10 July 2nd we will have, as part of our Dia de la  
11 Familia -- we're not going to have an act on the Grandstand  
12 because that has historically been the most popular attendance  
13 day of the fair, next to July 4th, and that's that final  
14 Sunday. But we will have a Hispanic artist on the Paddock,  
15 Jorge Medina. July 3rd is The Green. And then, July 4th, we  
16 will have Kiss the Sky, a Jimmie Hendrix tribute, hopefully  
17 reprising his very popular Star Spangled Banner at that show.  
18 I'm looking at Henry. He knows why.

19 But anyways, we had a great team working on  
20 these announcements and these on sale, and I just can't thank  
21 everybody enough. We went with our new digital ticketing  
22 system online for the first time. Very excited about that.  
23 And it just went really well. So if everybody has a chance to  
24 look at the website, it just looks terrific.

25 Also, our Carnival on sale is coming up. We are

1 using a new system called Blast Pass RFID Ticketing. That will  
2 go on sale on April 22nd. So the earlier you buy, the cheaper  
3 the tickets are. So April 22nd through May 14th, you will  
4 receive 50 percent bonus tickets, on top of your purchase you  
5 buy during that period of time. May 15th to June 6th, that  
6 goes down to a 25 percent bonus. And then, of course, once the  
7 fair starts on June 7th, it's just our regular retail price.

8 We'll have our Pay-One-Price unlimited ride days  
9 back again this year on Wednesdays and Thursdays. Again, the  
10 cheapest time to get them is in advance of the fair. So they  
11 will be \$45 April 22nd through June 6th. Fair time, that goes  
12 up to \$49.

13 But wait, there's more. Available at all  
14 7-Elevens and Speedways in the beginning of May will be a  
15 coupon that you can receive for \$5 off of a wristband, either  
16 the pre-sale price, which makes it only \$40, or the regular  
17 price, which makes it 45 -- sorry; 44. But you have to  
18 purchase online in order to use the coupon so that's a special  
19 promotion we have coming up.

20 And then, festivals, special days in the  
21 Paddock. These ones are free with your fair admission. We  
22 have Out at the Fair coming on June 10th. Asian and Pacific  
23 Islander Festival will be on Saturday, June 17th. And the  
24 Gospel Festival will be June 24th.

25 And then, for the first time ever, in The Sound

1 we'll be doing our beverage festivals, and those tickets will  
2 also go on sale April 22nd. We have our Toast of the Coast  
3 Wine Festival returning to the format of 2019 and previous,  
4 where we'll have the seated VIP Experience. That will include  
5 food and wine pairings, as well as a general session. And  
6 then, we're combining our San Diego International Beer and  
7 Distilled Spirit and Cocktail Festivals into one event on  
8 Saturday, July 1st. So it'll be really fun and a really  
9 special experience. The first time in The Sound, and we're  
10 really excited about bringing those back.

11           And then, I want to tell you about the Get Out  
12 There Trailblazer Challenge. So with the help of  
13 Director Nejabat, we connected with San Diego County Parks, and  
14 we also reached out to California State Parks, located here in  
15 San Diego County. And we are putting on this pre-fair  
16 promotion in collaboration with those two organizations. So  
17 basically, it encourages San Diegans to actually "Get Out  
18 There" and explore your local and regional park system.

19           So we have a couple of radio partners, thanks to  
20 the Marketing Department that helped put this together, and  
21 iHeart Radio. They'll be producing a series of social videos  
22 that feature on-air talent Getting Out There, around San Diego  
23 County and encouraging San Diegans to take part in the  
24 Trailblazer Challenge.

25           So the way that it works is if you visit three

1 different outdoor parks or recreation areas prior to the fair  
2 and then you take a photo of yourself, you hashtag our hashtag,  
3 our official hashtag, which is SDFair, and post it; and then,  
4 your final destination is, of course, the theme exhibit here at  
5 the fair. And then, you can show that and collect a little  
6 prize. I'm not sure -- it says a patch on here, but I'm not  
7 sure if it's going to be a patch or a water bottle, but it will  
8 be a nice little prize for participating in the Get Out There  
9 Challenge. So we are really excited about that, and I think it  
10 will be a lot of fun and a great way to partner with our local  
11 park system.

12           And then, the other thing we have going on is  
13 the Fair-Tastic Food Competition, which is really exciting. I  
14 just spoke to the Marketing Department right before this  
15 meeting, and they said we have over 30 entries in this  
16 competition from our various food vendors. So we are basically  
17 challenging our food concessionaires to come up with a new  
18 culinary creation that we can talk about in media, we can share  
19 on social media. You know, everyone comes to the fair for the  
20 food. Come on.

21           But we have two divisions, which are sweet and  
22 savory. And there's three classes; so either you can enter a  
23 themed item, which is in the "Get Out There" theme, which is  
24 think s'mores and outdoor cooking and things like that.  
25 There's a wow item, which really is just an item that's

1 Instagramable that you post a picture of or something, and  
2 everyone goes "I want that." "I want to go to the fair and get  
3 that." Think of the Jake and Charlie's Pineapples of the past;  
4 you know, how visually appealing those are.

5 And then, finally, there's a value item as well,  
6 so something that is offered at a reduced price or is  
7 affordable for the whole family, that kind of thing. So we're  
8 partnering with San Diego Magazine on this promotion, and Troy  
9 Johnson, here. He is a publisher of San Diego Magazine, but  
10 he's also been -- appeared as a guest judge on a number of Food  
11 Network shows, such as Guy's Grocery Games and some others.

12 We have media partners, including, of course,  
13 San Diego Magazine, but 91X, Magic 92.5, and Z90.3. The  
14 finalists are going to get promoted on social, news blogs,  
15 website eblasts. And then, of course, on the back of our Day  
16 Sheet this year, we're also going to have a food map. So on  
17 the front side, you'll see a map with the entire fair to find  
18 different attractions and things. But the back is going to be  
19 just dedicated to food stands and where you can find your  
20 favorite foods. So these will be featured on there.

21 Additionally, they'll be invited to come -- to  
22 participate in things like our Media Morning, where we bring  
23 food out and different, you know, news anchors and that kind of  
24 thing, try it. As well as our press conference that we're  
25 planning in May. So we're very excited. We're hoping to make

1 this an annual event that will be a big deal, and will kind of  
2 invite our food vendors to bring their A-game to the fair every  
3 year and give us lots to talk about.

4           So we have a lot of things -- a lot of things  
5 going on; a lot of irons in the fire. Next meeting will be  
6 probably mostly all about the fair, since it is our last one  
7 and we have tons of things going on. You'll hear all about all  
8 of our marketing and our ag and education programs, and our  
9 concession new foods and new vendors and all of that kind of  
10 stuff. So this is just a little taste of what's coming.

11           PRESIDENT JOYCE ROWLAND: Does anybody have any --

12           MR. GELFAND: No pun intended; a little taste.

13           MS. MUELLER: Yeah. Right.

14           PRESIDENT JOYCE ROWLAND: You didn't talk about the  
15 low calorie division.

16           MS. MUELLER: Yeah. Right. Well --

17           PRESIDENT JOYCE ROWLAND: Get lots of exercise at the  
18 fair.

19           MS. MUELLER: We take all of the calories out of the  
20 food at the fair.

21           PRESIDENT JOYCE ROWLAND: Sure.

22           MR. GELFAND: I think that's a great concept. I'm  
23 looking forward to some deep-fried s'mores.

24           MS. MUELLER: Yeah. Me, too. My waist is so much --

25           PRESIDENT JOYCE ROWLAND: I'm right on track with

1 you.

2 MS. MUELLER: All right. Well, thank you very much.

3 PRESIDENT JOYCE ROWLAND: Okay. Any questions of  
4 Katie before she?

5 All right. So we have a member of the public  
6 who signed up to speak on the fair report, and that's  
7 Martha Sullivan.

8 MARTHA SULLIVAN: Thank you. I don't have anything.

9 PRESIDENT JOYCE ROWLAND: Okay. And then, we move  
10 into our Public Comment. And we have four members of the  
11 public signed up to speak in our Public Comment section. And  
12 the first is Martha Sullivan.

13 MARTHA SULLIVAN: This is included at the back of  
14 your packet but I really wanted to highlight it to make sure  
15 that all of the directors are aware of this recent news, which  
16 is that Ocean Breeze Farm and Barn Stalls, a 1400-acre property  
17 with a decades-long history in quarter horse and thoroughbred  
18 racing on the West Coast, was recently listed for sale for \$75  
19 million and could be developed. So the loss of Ocean Breeze as  
20 a breeding farm would be devastating for California, which has  
21 seen a decline in the number of thoroughbreds sold in the state  
22 in recent decades.

23 According to the Jockey Club, there were 3773  
24 registered California-bred foals in 2001, or 10 percent of the  
25 nation's crop. The figure fell to 1302 foals in 2021, or an



1 estimated 6.8 percent of the nation's crop.

2 In addition, last December, Tom Stull, whose  
3 family owned Tommy Town Thoroughbreds in Central California,  
4 said he is downsizing his operation and relocating to Kentucky.  
5 Stull cited a declining commercial market in California, a  
6 reduced racing schedule in the state in recent years, and costs  
7 as three factors.

8 And finally, just as another sort of black eye  
9 for horseracing, the owner of Ocean Breeze Farm, Reddam, is the  
10 chief executive of a consumer lending company that has been the  
11 subject of legal scrutiny for several years and was recently  
12 ordered by a federal judge to pay 167 million in restitution  
13 and fines.

14 So, you know, horseracing is really just not a  
15 good look at all. It's declining. It's got really  
16 reprehensible people representing it. So it keeps circling the  
17 drain. I hope you can get out of it at the end of 2025.

18 PRESIDENT JOYCE ROWLAND: Okay. So we have some  
19 folks in person who also are signed up to speak. And the first  
20 person signed up is Mr. Alaya.

21 JACK DUCKWORTH: He went to pick up his boy at the  
22 elementary school. He'll be back as soon as possible.

23 PRESIDENT JOYCE ROWLAND: Okay. So Jack Duckworth,  
24 you're up.

25 So while you're coming to the podium, I'll just

1 remind folks that, you know, for items that aren't on the  
2 agenda, we can't debate them. We listen.

3 JACK DUCKWORTH: I'd like to thank you for the  
4 opportunity for hearing what I have to say.

5 My name is Jack Duckworth, and I have been a  
6 tenant at Surf & Turf RV Park for the last 12 years. I may be  
7 a little different than a lot of the other RVers there. I  
8 didn't buy my RV to have fun in. My wife was in her mid-stages  
9 of Alzheimer's and she was starting to wander off, and the best  
10 solution to that problem was for me to get an RV so I could  
11 keep an eye on her 24 hours a day. Now, she has since passed  
12 away. We were married 40 years; still miss her. I still wear  
13 my wedding ring.

14 However, a week or so ago I got a notice that  
15 said, with one line, that they're not accepting long-term  
16 tenants back in September. And I just want to let you all know  
17 that that is a significant factor in my life at my age. I'm  
18 not only in my mid-70s, I'm disabled. You could tell by my  
19 golf-club hanging here, and there was no reason indicated in  
20 that notice we got. It just said we're not accepting any long-  
21 term tenants after 21 days in the fall. And I just want you to  
22 know that, you know, this could almost be looked as elderly  
23 abuse.

24 Elderly abuse doesn't -- is not just down to a  
25 limited physical or sexual abuse. There's other -- many other

1 categories. One is emotional abuse. I'm very nervous about  
2 what's going to happen to me in the fall. It's just me and a  
3 dog. I don't know what I'm going to do. And plus, I'm not  
4 strong like I used to be to be able to move easily and stuff.

5 I just want you to know that this decision, even  
6 though there was no reason given to us why it's taking place,  
7 has effect on personal people. And I'm not the only elderly  
8 person over there that's been a long-term tenant there. And if  
9 you are unfamiliar with elderly abuse, I mean, you can Google  
10 it. I mean, there's another reason: Financial exploitation of  
11 the elderly. I've been there 12 years. Never been late on my  
12 rent one time. Never had a problem with a neighbor. And now,  
13 I'm basically kicked out on the street, not even given a  
14 reason, and I do want to point out one other thing.

15 During the pandemic, when this 22nd District was  
16 struggling financially -- and that may be an understatement --  
17 because there was no fair and there was no race track and you  
18 guys were declined on several large loans, but there was one  
19 loyal group that provided you a monthly income. Now, I don't  
20 know how you used that income or not, but we stayed two -- we  
21 didn't even have to leave in the summer. We stayed two years  
22 in a -- whole way around the clock. And I'm a loyal person.

23 I'm a retired teacher. I still substitute  
24 elementary school two days a week. So not only does this  
25 decision affect my housing; I substitute teach in Carlsbad for

1 a couple days a week. I can't do any more than that, but it  
2 gives me a little supplemental income. Now, wherever I'm going  
3 to end up might not be close to Carlsbad, and I don't drive a  
4 lot anymore. But it's not only affecting my housing; it's  
5 affecting my supplemental income.

6 I just want you guys to know that this affects  
7 people, and there's no reason given for it. I've been a loyal  
8 tenant, paid my rent, never been late, never been in a problem  
9 with anybody. And now, I'm worried about myself. And I just  
10 want you guys to look into this. Maybe look at exceptions.  
11 Elderly people, been there over a decade.

12 I mean, I have a dear friend that works at the  
13 San Diego Union Tribune and he's begging me to do a human  
14 interest story on this. And I begged him, no, don't. Let me  
15 see if I can get some answers from some of these people that  
16 are much younger than me, probably. But I'm sure they care  
17 about people. They have friends; they have families.

18 PRESIDENT JOYCE ROWLAND: Thank you. And we hear  
19 you.

20 JACK DUCKWORTH: Thank you.

21 PRESIDENT JOYCE ROWLAND: The next member of the  
22 public signed up to speak, we'll go back to Mr. Ayala.

23 And the time limit on speaking is two minutes.

24 JACK DUCKWORTH: Oh, we were told it's clear.

25 J.R. AYALA: Good afternoon --

1 PRESIDENT JOYCE ROWLAND: It's okay. You -- you --

2 J.R. AYALA: -- members of the board and everybody.

3 PRESIDENT JOYCE ROWLAND: We didn't cut you off. So.

4 J.R. AYALA: My name is J.R. Ayala. I am also a  
5 tenant there at the Surf & Turf, and just want to say thank you  
6 for the upgrades. They were really awesome this year, and we  
7 really appreciate that. You know, we're there -- we been there  
8 for 10 years, since 2012. And we moved here, originally,  
9 because of the affordability and schools. I'll try not to get  
10 emotional because that was emotional hearing about one of the  
11 fellow tenants speak.

12 So I moved here for the school for my kids.  
13 And, you know, being able to live out here and afford it is  
14 hard, especially when the place the Surf & Turf is and the  
15 blessing that it's been to a lot of people in our lives. I  
16 have thanked anybody that's involved it. I just want to say  
17 thank you for that place because it does provide a special  
18 place here in Del Mar.

19 As Jack said, last week, we were given a notice  
20 just basically saying they weren't going to do anymore long  
21 term. And it was because you guys weren't approving no more  
22 long-term folks. Just 21 days, and then you're out. And so,  
23 usually, it takes a while to just look the summer months, six  
24 months in advance in our case, let alone a whole school -- the  
25 whole school, the whole upbringing, the whole, just moving.

1                   As Jack, I've also been loyal and never late,  
2 you know. Even helped out, moved trailers here and there for  
3 the park, when asked. And it was my delight to help management  
4 there and the tenants. Now, I'm just seeking for some  
5 explanation, you know, like why are -- what's going on? You  
6 know, we do provide good revenue, and we keep the park clean  
7 and speak highly of it.

8                   I just want to know where in -- I got to put on  
9 my glasses here -- where in the board policies does it say the  
10 board must approve these long-terms? When did that start  
11 happening? The board minutes indicate that there's an  
12 operating agreement with the Surf & Turf -- Surf & Turf Park.  
13 Is that agreement available on the district website? Must I  
14 make a public records request to obtain a copy of the  
15 agreement?

16                   I'm asking that an item be put on the agenda for  
17 future meetings to discuss these approvals and policies, the  
18 effect that it has on all these people. And there's, like, 20  
19 to 30 of us over there; some have been there, like Jack says,  
20 you know, 15-plus years.

21                   Currently, on the website, the Surf & Turf, the  
22 language reflects that in order to stay longer than three  
23 weeks, you just have to fill out an application and the  
24 contract that we fill out every year. Doesn't say anything  
25 about you guys having to approve anything; but that's what this

1 short notice gave -- says. There is also no mention of this in  
2 any of the certified transcripts in you board meetings as well.  
3 So we're just -- you know, just asking for some insight. You  
4 know, it seems like there's new management in there now this  
5 year. There's a new manager named Sam, and he seems to kind of  
6 been talking this out. We're not sure if this is a way to get  
7 us out, the long-termers out, or what's going on. Is this  
8 really going on? We just want some answers.

9 Thank you so much for you guys' time. And we  
10 really appreciate it. Thank you.

11 PRESIDENT JOYCE ROWLAND: Thank you, Mr. Ayala.

12 All right. Nicole Focone.

13 MR. AYALA: If anybody has any questions, I would be  
14 more than willing to ask or answer.

15 PRESIDENT JOYCE ROWLAND: Unfortunately, we can't ask  
16 questions because it wasn't listed on the agenda.

17 MR. AYALA: (Indiscernible.) But I'm looking forward  
18 to future meetings and, you know, getting on the agenda for  
19 next month. I can bring in more members. Today I helped Jack  
20 (indiscernible). So thank you guys.

21 PRESIDENT JOYCE ROWLAND: Yeah. We heard you.

22 NICOLE FOCONE: Good afternoon. I am here for the  
23 same reason as my fellow co-tenants.

24 I don't have a long history at the Surf & Turf  
25 Park, but I, too, work in the area, and I have uprooted from

1 Los Angeles. And I have to say, I like it here. So I, too,  
2 ask for clarification because we weren't given much notice. So  
3 it left us, you know, thinking what could be the reasons. And  
4 basically, I think that everyone said, you know, the same  
5 sentiment that I have. It's a gift to be here. We are  
6 interested in staying longer, and if that possibility can be  
7 made into effect, I would welcome it.

8                   Again, thank you, and I do appreciate the  
9 consideration to have us speak today. Thank you.

10                   PRESIDENT JOYCE ROWLAND: Thank you. Thank you, all.

11                   So that is the end of our open session business  
12 before we move into closed session. So we will be coming back  
13 into open session at the conclusion of closed session, and I  
14 think it probably will take maybe 45 minutes to an hour. If  
15 it's any longer than that, then we'll put a notice up to let  
16 folks know.

17                   So thank you, all. And I think all the members  
18 have the sign-in directions.

19                   (The meeting adjourned to closed  
20 session at 3:04 p.m.)

21                   \* \* \*

22                   (At 4:20 p.m., the meeting reconvened  
23 from closed session.)

24                   PRESIDENT JOYCE ROWLAND: Okay. We are reconvening  
25 from closed session into open session.



1                   There is nothing to report out on from the  
2 closed session.

3                   And with that, we will be adjourning.

4  
5                   (At 4:20 p.m., the meeting of the  
6                   22nd DAA was adjourned.)

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1 STATE OF CALIFORNIA )  
2 ) ss.  
3 COUNTY OF LOS ANGELES )  
4

5 I do hereby certify that the testimony in the  
6 foregoing hearing was taken at the time and place therein  
7 stated; that the testimony of said witnesses were recorded by  
8 the electronic reporting method and transcribed into  
9 typewriting under my supervision.

10 And I further certify that I am not of counsel nor  
11 attorney for either or any of the parties to said hearing nor  
12 in any way interested in the outcome of the cause named in said  
13 caption.

14 I certify that the foregoing is a correct transcript,  
15 to the best of my ability, from the electronic sound recording  
16 of the proceedings in the above-entitled matter.

17 IN WITNESS WHEREOF, I have hereunto set my hand this  
18 20th day of April, 2023.

19  
20  
21  
22 

23 MARY JULIA COLEMAN-KIEFER  
24 Certified Electronic Reporter  
25 No. CER-1468

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